

**MOTION:**

**October 20, 2020**

**SECOND:**

**Regular Meeting**

**Res. No. 20-**

**RE:**

**APPOINT – HARRY H. HORNING, II – INDUSTRIAL DEVELOPMENT AUTHORITY**

**ACTION:**

**WHEREAS**, the term of Harry H. Horning, II as the Regular Gainesville Magisterial District Representative to the Industrial Development Authority has expired; and

**WHEREAS**, Supervisor Candland desires to appoint Harry H. Horning, II as the Regular Gainesville Magisterial District Representative to the Industrial Development Authority; and

**WHEREAS**, a Notice of Intent to Appoint Harry H. Horning, II as the Regular Gainesville Magisterial District Representative to the Industrial Development Authority was offered at the meeting of the Prince William Board of County Supervisors on October 6, 2020;

**NOW, THEREFORE, BE IT RESOLVED** that the Prince William Board of County Supervisors hereby appoints Harry H. Horning, II as the Regular Gainesville Magisterial District Representative to the Industrial Development Authority.

**BE IT FURTHER RESOLVED** that the appointee shall serve at the pleasure of the Board during their term.

<u><b>NAME</b></u>	<u><b>TYPE</b></u>	<u><b>REP</b></u>	<u><b>TERM</b></u>
Harry H. Horning, II 8721 Plantation Lane, Suite 201 Manassas, VA 20110	REG	ATL (GA)	10/20/2024

**Votes:**

**Ayes:**

**Nays:**

**Absent from Vote:**

**Absent from Meeting:**

**For Information:**

Appointee  
Industrial Development Authority Liaison  
BCC Manual

**ATTEST:** \_\_\_\_\_

**Clerk to the Board**

# Harry H. Horning, II

8721 Plantation Lane Suite 201  
Manassas, VA 20110

## Summary

Harry Horning, II, is a registered Financial Advisor with SagePoint Financial, Inc., Founding Partner of Phase II Staffing and Contracting, and Marine Reservist. He returned to Northern Virginia after 10 years of active service in the U.S. Marine Corps where he flew the EA-6B Prowler.

Mr. Horning is an Investment Advisor Representative with SagePoint Financial, Inc., one of the largest independent broker dealers in the country, and holds the Series 7 General Securities Representative and the Series 66 Uniform Combined State Law registrations and is a licensed Life and Health Insurance Producer. Additionally, he Co-Founded Phase II Staffing and Contracting, a Veteran business dedicated to Veteran Workforce Development. He holds an M.B.A. from the Florida Institute of Technology Nathan M. Bisk College of Business and a B.S. in Finance from the Pamplin College of Business at Virginia Tech. Mr. Horning also completed the Certified Financial Planning program at the University of Virginia. Securities and advisory services offered through SagePoint Financial, Inc., member FINRA/SIPC. Insurance, Taxes, and Mortgage services are offered through Harry H. Horning Financial Services which is not affiliated with SagePoint Financial.

## Experience

### Harry H. Horning Financial Services

**2013-Present**

*Independent Financial Advisor*

*Provides his clients with a holistic wealth planning approach and assists them in achieving financial freedom. He works to create a plan tailored for his client's needs including but not limited to retirement planning, investment, insurance, and complex tax strategies where each plan is specific to the individual client. Mr. Horning concentrates on retirement plans for both individuals and Company 401(k)s.*

### Phase II Staffing and Contracting, LLC

**2016-Present**

*Founding Partner*

*Firm based on concepts of social entrepreneurship dedicated to providing a wide variety of products and services to both commercial and government clients while aiding the transition of Veterans from military service to civilian employment.*

### United States Marine Corps

**2003-2013**

*Individual Ready Reserve (IRR) (2013-Present)*

*EA-6B Electronic Warfare Officer (2003-2013)*

## Education

University of Virginia (2017), Charlottesville, VA

Certified Financial Planning

Florida Institute of Technology (2013), Melbourne, FL

M.B.A.

Virginia Polytechnic Institute and State University (2002), Blacksburg, VA

B.S. in Finance, Insurance, and Business Law

## **Awards & Honors**

Sixteen Air Medals, Navy & Marine Corps Commendation Medal, Navy & Marine Corps Achievement Medal, Navy Meritorious Unit Commendation, National Defense Service Medal, Three Iraq Campaign Medals, Global War on Terrorism Service Medal, Three Navy Sea Service Deployment Ribbons

2016 Prince William Chamber of Commerce Excellence in Small Business

## **Community Involvement**

### **Manassas Battlefield Kiwanis Club**

*President (2016-2017)*

*Member (2013-Present)*

### **Prince William Chamber of Commerce**

*Board of Directors (2016-Present)*

*Veterans Council Chairman (2015-2016)*

### **SPARK (Education Foundation for Prince William County Schools)**

*Board of Directors (2017-Present)*

### **VMAQ Monument Foundation**

*Board of Directors (2018-Present)*

*Treasurer (2018-Present)*