

**MOTION:**

**October 20, 2020  
Regular Meeting**

**SECOND:**

**Res. No. 20-**

**RE:**

**RATIFY VIRGINIA DEPARTMENT OF HEALTH RESCUE SQUAD ASSISTANCE  
FUND GRANT APPLICATION TO PURCHASE EMERGENCY MEDICAL  
SERVICES EQUIPMENT AND ACCEPT, BUDGET, AND APPROPRIATE \$36,280  
CONTINGENT UPON GRANT AWARD**

**ACTION:**

**WHEREAS**, the Virginia Department of Health Office of Emergency Medical Services (OEMS) Rescue Squad Assistance Fund (RSAF) Grant Program provides competitive funding for Virginia non-profit Emergency Medical Services (EMS) agencies and organizations for items including EMS equipment and vehicles; and

**WHEREAS**, OEMS notified Prince William County as an accredited EMS agency that there was 50/50 RSAF funding in the fall of 2020 and grant submissions to access this funding were due September 15, 2020; and

**WHEREAS**, the Prince William County Fire and Rescue System (FRS) identified one-time EMS training equipment and supply needs including (2) Lucas 3 chest compression devices, and (4) REALiTi 360 iSimulate cardiac monitor/defibrillator simulators including accessories which total \$72,558.60 that met grant criteria and submitted an application in compliance with the guidelines; and

**WHEREAS**, Prince William County applied for the grant and expects to be notified by December 2020, whether 50% funding will be awarded for EMS training equipment in the amount of \$36,279.30; and

**WHEREAS**, this grant budget will be established in the Ascend Grants module, has a 50% local match, will be on a reimbursement basis, and all assets that meet the criteria will be included in the County capital asset inventory; and

**WHEREAS**, FRS EMS Training personnel will serve as the grant administrator; and

**WHEREAS**, if the grant is awarded, the Finance Department will review a copy of the award letter to verify the funding amount being provided to Prince William County;

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**NOW, THEREFORE, BE IT RESOLVED** that the Prince William Board of County Supervisors hereby ratifies the Virginia Department of Health Rescue Squad Assistance Fund grant application to purchase emergency medical services equipment and accepts, budgets, and appropriates \$36,279.30 and authorizes the Fire and Rescue System Chief to sign the Memorandum of Agreement.

**Votes:**

**Ayes:**

**Nays:**

**Absent from Vote:**

**Absent from Meeting:**

**For Information:**

Fire and Rescue System Chief

**ATTEST:** \_\_\_\_\_

**Clerk to the Board**



# STAFF REPORT

<b>Board Meeting Date:</b>	October 20, 2020
<b>Agenda Title:</b>	Ratify Virginia Department of Health Rescue Squad Assistance Fund Grant Application to Purchase Emergency Medical Services Equipment and Accept, Budget, and Appropriate \$36,280 Contingent Upon Grant Award
<b>Requested Action:</b>	Approve the resolution to ratify the grant application and budget and appropriate funds.
<b>Department / Agency Lead:</b>	Fire and Rescue System
<b>Staff Lead:</b>	Battalion Chief Jim Mirabile

## **EXECUTIVE SUMMARY**

The Virginia Department of Health Office of Emergency Medical Services (OEMS) financial assistance for Emergency Medical Services (EMS) Grants Program, known as the Rescue Squad Assistance Fund (RSAF) Grant Program, is a multi-million-dollar grant program for Virginia non-profit EMS agencies and organizations. In August 2020, the Prince William County Fire and Rescue System was notified that the December 2020, RSAF grant process began with a deadline for submission of September 15, 2020. The PWC Fire and Rescue System (FRS) assessed one-time, non-recurring EMS equipment needs that would be compliant with RSAF grant guidelines and an application was submitted for a 50% matching funds grant. If the grant is awarded Prince William County will be notified in December 2020.

## **BACKGROUND**

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Items eligible for funding within the RSAF Grant Program include EMS equipment and vehicles, EMS training courses and associated supplies, and projects benefiting the recruitment and retention of EMS members. OEMS notified Prince William County (PWC) in August 2020 that as a State accredited EMS agency, funding was available for EMS equipment and training and the deadline for grant submission was September 15, 2020. The grant applied is a 50/50 funding grant with a local match requirement. The PWC Fire and Rescue System (FRS) assessed one-time, non-recurring EMS equipment needs that would be compliant with RSAF grant guidelines. The greatest needs that conformed to the grant requirements were EMS Training equipment for the initial education and continuing education programs of Advanced Life Support (ALS) and Basic Life Support (BLS) providers. Items include: (2) Lucas 3 Chest compression devices; (4) REALTi 360 iSimulate training simulators. Because of the deadline for submission there was insufficient time to get advance authorization to submit the application; thus, Board of County Supervisors (BOCS) ratification is needed.

## **STAFF RECOMMENDATION**

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It is the recommendation of staff that the BOCS ratify Virginia Department of Health Rescue Squad Assistance Fund Grant Application to purchase emergency medical services equipment

### **Service Level / Policy Impact**

Utilization of specialized and sophisticated equipment supports scenario-based training for new and incumbent basic and advanced life support personnel. The (2) Lucas 3 devices will be kept at the Public Safety Training Center and be used to train Fire and Rescue System members. The (4) REALTi 360 iSimulate devices will be used to train personnel within initial training programs such as our Paramedic program as well as continuing education programs which allow our members to remain certified.

### **Fiscal Impact**

The following items were determined to be of greatest need for EMS training of all FRS service providers:

1. Lucas 3 chest compression devices - \$31,798.60
2. REALTi 360 iSimulate cardiac monitor/defibrillator simulator devices - \$40,760.00

These items are one-time purchases, there is a local match requirement, and they will not be replaced unless future grant funding is available. There are no maintenance or operating costs. The devices will be included in the capital asset inventory. The total for all equipment requested is \$72,558.60. If the grant is awarded, Prince William County will be responsible for \$36,279.30 and this will be funded within the Department of Fire and Rescue, Training Division FY21 adopted base budget.

### **Legal Impact**

BOCS approval is required to ratify the grant application, accept, budget, and appropriate funding.

## **STAFF CONTACT INFORMATION**

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Battalion Chief Jim Mirabile | (703) 792-6487  
Jsmoot@pwcgov.org

## **ATTACHMENT**

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- Virginia RSAF Grant Application

**Grant Number:**

<b>Organization Information</b>					
EMS Agency:	Yes				
Organization Name:	PRINCE WILLIAM COUNTY DEPARTMENT OF FIRE & RESCUE				
Address First Line:	9250 LEE AVENUE				
Address Second Line:					
City:	MANASSAS	State:	VA	Zip:	20110
City/County:	MANASSAS	Phone Number:	(703)792-6800		
Regional Council:	Northern Virginia EMS Council	FIN#:	546001531		
Organization Structure:	Governmental	Organization Type:	Governmental		

<b>Personnel Information</b>
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<b>Number of Certified Personnel</b>				
First Responder: 0	EMT: 458	Paramedic: 244	Advance EMT: 2	Enhanced: 0
Intermediate 30	Advanced Life Support Coordinator:0			Education Coordinator: 0

<b>Certification</b>				
First Responder: 0	EMT: 483	Paramedic: 245	Advance EMT: 2	Enhanced: 0
Intermediate 30	Advanced Life Support Coordinator:0			Education Coordinator: 15
Driver: 0	Other: 3			<b>Total: 778</b>

<b>Personnel</b>		<b>Total: 778</b>
Career: 763	Volunteer: 15	

**Comments:**  
The Prince William County Department of Fire & Rescue currently has 688 approved uniform Full Time Employees and 72 non-uniform Full Time Employees. We also employ 3 part-time employees.

<b>Call Activity and Demographic Information</b>		
BLS Calls: 16,564	ALS Calls: 10,921	Calls Unable To Respond: 0
Calls Outside Primary Service Area: 3,550	Avg Call Time(minutes): 38	Average Round Trip Mileage: 16
Avg Mileage To Nearest Hospital: 9		
Square Miles of Service Area: 348	Population of Service Area: 467,935	Total Number of Stations: 20
<b>Comments:</b> Prince William County Fire & Rescue System is comprised of the Department of Fire & Rescue and 8 individual Volunteer Fire & Rescue Departments. These organizations collectively work together to provide high quality and efficient firefighting and emergency medical services to Prince William County and our surrounding jurisdictions. Within the Fire and Rescue System we have 20 Stations, 13 Stations are Volunteer owned and 7 are Prince William County Department of Fire and Rescue owned and operated. The Department of Fire & Rescue provides 24 hour staffing to all 20 of these stations. In the Volunteer owned stations, Career staff work closely with Volunteer crews to utilize a Flex Staffing model in which additional units are staffed as Volunteer crews arrive.		
<b>Statement of Need:</b> The population within Prince William County continues to grow rapidly and with that growth the Fire and Rescue System must keep up by adding additional stations, equipment and personnel. Just as in the rest of the Commonwealth, we are also faced with an aging population. Here is an example of how we are attempting to keep up and meet the needs of our		

**Grant Number:**

community. We started a strong Paramedic Program information and recruiting effort within our organization in early 2019. We already had a Paramedic class that had started in July of 2018 in session and In June of 2019 we graduated 9 Paramedics from our Accredited Program. The very next month we started a new Cohort with 22 students enrolled and in June of 2020 our Accredited Paramedic program graduated 19 Paramedics. As you can see that is a 100% increase in the number of students. Our recruiting program created an abundance of interest and based on that interest the program will continue to grow. The Program that is in session now (2020-21) had 25 applicants including both Career and Volunteer personnel. We hold our standards very high and acceptance into the Program is very competitive. After the entrance testing our 2020-21 Cohort has 18 students. Due to the increase in students, we have faced challenges due to lack of equipment. Our Agency believes that the items requested within this grant, if approved will benefit our training program greatly and save us money in the future.

**Agency Vehicle Information**

This Organization has additional ambulances not listed: No

Are any vehicles used by other jurisdictions? Yes

Vehicle Jurisdiction comments:

Volunteer Agencies within the Prince William County Fire and Rescue System may also utilize these units in conjunction with the Prince William County Department of Fire and Rescue.

Unit#	VIN	Chassis Box Year	Make	Model	Vehicle Type	Class Permit	4WD	Mileage	Engine Hours
FS 3118 / M519	1GBE5V1928F406330	2008/2008	CHEVROL ET	AD 170	TYPE I AMBULANCE	Ambulance	N	25061	
FS 3343 / M524B	1HTMNAAM09H053499	2009/2009	INTERNA TIONAL	4300	TYPE I AMBULANCE	Ambulance	N	119282	
FS 4019 / M515B	1HTMLAFM15H131880	2005/2005	INTERNA TIONAL	4300	TYPE I AMBULANCE	Ambulance	N	66000	
FS 4301 / M523B	1HTMNAAM4GH03042 0	2016/2016	INTERNA TIONAL	4300	TYPE I AMBULANCE	Ambulance	N	59076	
FS 4023 / M515	3HAMNAAM3CL124616	2012/2012	INTERNA TIONAL	4300	TYPE I AMBULANCE	Ambulance	N	40000	
FS 4523 / M523	1FDUF5HT8KDA19804	2019/2019	FORD	F-550	TYPE I AMBULANCE	Ambulance	Y	17042	
FS 4522 / M507	1FDUF5HT1KDA18963	2019/2019	FORD	F550	TYPE I AMBULANCE	Ambulance	Y	13820	
FS 4525 / M524	1FDUF5HTXKDA19805	2019/2019	FORD	F-550	TYPE I AMBULANCE	Ambulance	Y	11491	
FS 3522 / M511	1FVACWDU7DHFE657 4	2014/2014	FREIGHTL INER	M2106		Ambulance	N	97844	
FS 3521 / M517	1FVACWDU5DHFE657 3	2013/2013	FREIGHTL INER	M2106		Ambulance	N	145571	
FS 3993 / M524	1FVACWDUGGHHL904 7	2016/2016	FREIGHTL INER	M2106	TYPE I AMBULANCE	Ambulance	N	53150	

**Grant Number:**

**Agency Vehicle Information**

Unit#	VIN	Chassis Box Year	Make	Model	Vehicle Type	Class Permit	4WD	Mileage	Engine Hours
FS 3995 / M526	1FVACWDU4GHH1904 6	2017/2017	FREIGHTL INER	M2	TYPE I AMBULANCE	Ambulance	N	54787	
FS 3994 / M525	1FVACWDU8GHHL909 8	2017/2017	FREIGHTL INER	M2	TYPE I AMBULANCE	Ambulance	N	67497	
FS 3992 / M508	1FVACWDXGHHHL904 9	2016/2016	FREIGHTL INER	M2	TYPE I AMBULANCE	Ambulance	N	36957	
FS 3701 / M504	1FVACWDU0EHFY858 8	2015/2015	FREIGHTL INER	M2106	TYPE I AMBULANCE	Ambulance	N	103810	
FS 3702 / M520	1FVACWDU2EHFY858 9	2015/2015	FREIGHTL INER	M2106	TYPE I AMBULANCE	Ambulance	N	103762	
FS 3318 / M512	1FVACDU0BD6244	2011/2011	FREIGHTL INER	M2106	TYPE I AMBULANCE	Ambulance	N	123732	
FS 3317 / M507	1FCAXWDU9BDBB624 3	2011/2011	FREIGHTL INER	M2	TYPE I AMBULANCE	Ambulance	N	155728	
FS 3315 / M503	1FVACWDU5BDBB624 1	2011/2011	FREIGHTL INER	M2106	TYPE I AMBULANCE	Ambulance	N	158538	
FS 3316 / M514	1FVAWDU7BDBB6242	2011/2011	FREIGHTL INER	M2106	TYPE I AMBULANCE	Ambulance	N	161346	
FS4803 / Reserv	4P1CD01F57A007025	2007/2007	PIERCE	ARROW T- RESCUE	SQUAD	Fire Apparatus	N	42000	
FS 4745 / E504	4P1BAAFF8LA021322	2019/2019	PIERCE	ARROW XT	ENGINE	Fire Apparatus	N	2000	
FS 4746 / E524	4P1BAAFFXLA021323	2019/2019	PIERCE	ARROW XT	ENGINE	Fire Apparatus	N	2100	
FS 4747 / E523	4P1BAAFF1LA021324	2019/2019	PIERCE	ARROW-XT	ENGINE	Fire Apparatus	N	3000	
FS 4287 / R522	4P1BBAGFXJA018432	2018/2018	PIERCE	ARROW XT	SQUAD	Fire Apparatus	N	27000	
FS 4413 / T520	4P1BCAGFXJA019318	2018/2018	PIERCE	ARROW XT	LADDER	Fire Apparatus	N	19000	
FS 4286 / T504	4P1BCAGF3JA018298	2018/2018	PIERCE	ARROW XT	LADDER	Fire Apparatus	N	20000	
FS 4004 / T523	4P1BCAGF2GA016342	2016/2016	PIERCE	HL-105		Quick Response Vehicle (QRV)	N	41468	
FS 4159 / E515	4P1BAAFF2HA017516	2017/2017	PIERCE	VELOCITY/P UMPER		Quick Response Vehicle (QRV)	N	37034	



**Grant Number:**

**Agency Vehicle Information**

Unit#	VIN	Chassis Box Year	Make	Model	Vehicle Type	Class Permit	4WD	Mileage	Engine Hours
FS 3489 / E504	4PICV01F88A008796	2008/2008	PIERCE	VELOCITY	PUMPER	Quick Response Vehicle (QRV)	N	122567	
FS 3488 / E524	4PICV01FX8A008797	2008/2008	PIERCE	VELOCITY	PUMPER	Quick Response Vehicle (QRV)	N	87987	
FS 3347 / T523B	4P1CT02591A001346	2001/2001	PIERCE	DASH	QUINT	Quick Response Vehicle (QRV)	N	85000	
FS 4006 / E523	4P1BAAFF6GA016321	2016/2016	PIERCE	ARROW XT	ENGINE	Quick Response Vehicle (QRV)	N	65286	
FS 4005 / E506	4P1BAAFF4GA016320	2016/2016	PIERCE	ARROW XT	ENGINE	Quick Response Vehicle (QRV)	N	45000	
FS 3874 / R506	4P1CU01H95A005017	2005/2005	PIERCE	QUANTUM	SQUAD	Quick Response Vehicle (QRV)	N	74823	
FS 4160 / E524	4P1BAAFFOHAO17515	2017/2017	PIERCE	ARROW XT	ENGINE	Quick Response Vehicle (QRV)	N	40012	
FS 4161 / E526	4P1BAAFF9HAO17514	2017/2017	PIERCE	ARROW XT	ENGINE	Quick Response Vehicle (QRV)	N	30000	
FS 4158 / E504	4P1BAAFF4HAO17517	2017/2017	PIERCE	ARROW XT	ENGINE	Quick Response Vehicle (QRV)	N	45428	
FS 3601 / E592	4P1CA01A8DA013734	2013/2013	PIERCE	ARROW XT	ENGINE	Fire Apparatus	N	31000	
FS 3005 / E591B	4P1CA01HX8A008957	2008/2008	PIERCE	ARROW	PUMPER	Quick Response Vehicle (QRV)	N	76695	
FS 3415 / HM506	4P1CT02E03A003578	2003/2003	PIERCE	LANCE	QUICK RESPONSE	Quick Response Vehicle (QRV)	N	25527	
FS 3468 / R504	4P1CD01H56A005937	2006/2006	PIERCE	DASH	TYPE I AMBULANCE	Quick Response Vehicle (QRV)	N	129544	
FS4739 / Reserv	4ENGAAA8541008164	2004/2004	E-ONE	LADDER	LADDER	Fire Apparatus	N	78000	
FS 3770 / E523B	4EN3AAA8731006087	2003/2003	E-ONE		ENGINE	Quick Response Vehicle (QRV)	N	193975	
FS 3873 / K506	1F95068369H14061	2014/2014	FERRARA		TANKER	Quick Response Vehicle (QRV)	N	42156	
FS 2825 / E519	01F94S4296H140387	2006/2006	FERRARA	IGNITER	PUMPER	Quick Response Vehicle (QRV)	N	70000	
FS 4302 / M503B	3HAMNAAM7GL26013 8	2016/2016	HORTON	623	TYPE I AMBULANCE	Ambulance	N	21235	

**Grant Number:**

**Financial Information**

**Receipts / Revenue**

	<u>Previous Fiscal year</u>	<u>Current Fiscal year</u>	<u>Change</u>
Donations:	\$0.00	\$0.00	%
26% Return to Locality:	\$412,579.00	\$420,012.00	2%
Grants:		\$119,406.00	
<b>Total Revenue:</b>	<b>\$412,579.00</b>	<b>\$539,418.00</b>	<b>31%</b>

Description of Receipts/ Revenue:

\*Note that the \$119,406 shown in the Current Fiscal Year column was from the 2019 ALS Accredited Sites Special

**Grant Number:**

Initiative Grant that was awarded on June 20, 2019 but the funds were actually received in the current FY.

**Expenditure**

	<u>Previous Fiscal year</u>	<u>Current Fiscal year</u>	<u>Change</u>
Personnel Costs:	\$79,484,454.00	\$87,265,084.00	10%
Operating Costs:	\$33,473,257.00	\$32,239,019.00	-4%
Capital Expenses:	\$13,070,986.00	\$13,980,523.00	7%
<b>Total Expenditure:</b>	<b>\$126,028,697.00</b>	<b>\$133,484,626.00</b>	<b>6%</b>

**Other Details**

Comments:

Expenditures represent all funds allocated from the County's general fund, designated to the Department of Fire & Rescue.

Define Capital Expenditure:

Capital expenditures are defined as single expenditures \$5,000.00 or greater.

Amount received from EMS Fee for Service for Last Fiscal Year: \$5,837,203.00

Service Fee Charged: Yes                      Service Fee per Call: \$533.00                      Cost Recovery: 50.00%

**Budget Narrative:**

Personnel Costs, Operation Costs and Capital Expenses include funds budgeted for the provision of fire and rescue services in Prince William County in a fiscal year.

**Grant Number:****Requested Items Information****Item Name: LUCAS 3, v3.1**

Item Type: Training Equipment - ALS / BLS

Req. Quantity: 2

Funding Level: 50 / 50

Action Add

Current Quantity: 6

Total Price: \$31,798.60

Matching Funds: \$15,899.30

State Funds: \$15,899.30

Comments: Prince William County Department of Fire And Rescue is requesting 50/50 funding to purchase two LUCAS 3 v3.1 chest compression systems. This equipment will be located at our Public Safety Training Academy in Nokesville VA. Currently we have no LUCAS devices specifically dedicated to training. The requested LUCAS devices will be dedicated for training and utilized in annual training for all Fire and Rescue System members as well as students enrolled in our Accredited Paramedic and EMT Programs. Our Paramedic Program is 11 months in duration, beginning in July and ending in June the following year. In addition we offer up to 5 Accredited EMT Programs each year for 3 dedicated to our FRS Volunteers and 2 for Career Recruit schools.

**Supporting Documents**

Name	Type	Description	Size
f763517561/quote-10227879-2020-07-27-1pwc-lucas-2.pdf	Quote		495 KB

**Item Name: REALITi 360 w/AURiS**

Item Type: Training Equipment - ALS / BLS

Req. Quantity: 4

Funding Level: 50 / 50

Action Add

Current Quantity: 3

Total Price: \$40,760.00

Matching Funds: \$20,380.00

State Funds: \$20,380.00

Comments: Prince William County Department of Fire And Rescue is requesting 50/50 funding to purchase (4) iSimulate REALITi 360 plus devices complete with AURiS Training Stethoscopes. This equipment will be located at our Public Safety Training Academy in Nokesville VA. This equipment will be utilized to further improve on our Accredited Paramedic Program and Accredited EMT Program student learning experience. We have found through experience that iSimulate monitors are much more cost effective than an actual Lifepak 15. We have also found that because we can use data that is programmed into the iSimulate for scenarios, we are able to utilize lower fidelity manikins thus reducing initial manikin costs as well as maintenance and repair fees for manikins.

**Supporting Documents**

Name	Type	Description	Size
f1886844067/qt-proposal-realiti-360-plus-auris-prince-william-county-dept-of-fire-and-.pdf	Quote		90 KB

**Grant Number:****Affirmation****Brief Project Description:**

Prince William County Department of Fire and Rescue is extremely appreciative for the opportunity to apply for the 2020 December Standard Grant. Being one of two fire-based Accredited Paramedic programs in Virginia, any support to our program is welcomed. Our Paramedic program is for Volunteer and Career personnel and it is highly regarded within our Department and the local community. The proposed equipment requested within this grant is vital to our ability to instruct within both initial training programs and continuing education programs.

The 2 Lucas 3 chest compression devices will be placed at our Training Center to be used specifically for training of Volunteer and Career personnel. Last year we received grant funding to equip our Department with Lucas 3 devices. All the Lucas 3 devices we received from the grant were placed on apparatus in the field. We have since identified the need for 2 additional Lucas devices to be utilized for training and we are requesting 50% funding.

The 4 iSimulate REALITI360Plus devices will increase access to high-fidelity simulations for initial training of ALS students and reduce future expenditures significantly. This additional access to training they will provide will help the program more easily achieve the Appendix G requirements as set forth by CoAEMSP as well as the Paramedic Psychomotor Competency Portfolio (PPCP) from National Registry. We currently have 3 of these devices and have had great success with them. Our Paramedic program grew from 9 graduates in 2019, to 19 graduates in June of 2020. We currently have 18 students enrolled in our 2020-21 program. As you can see that is a 100% increase in graduates over 2019 so additional training equipment is greatly needed. Additionally, the cost of purchasing an iSimulate device is approximately 75% less than purchasing a Lifepak 15. The iSimulate device will also reduce the amount of money we will have to spend on high fidelity manikins in the future. These devices are a self-contained unit that is controlled from an ipad, they can be attached to much less expensive low fidelity manikins and the operator can control all functions in real time. We are requesting 50% funding of these devices.

**Project /Equipment Sustainability:**

Prince William County Department of Fire & Rescue will provide and fund continual service, maintenance & repair through our contracted vendors for all equipment requested through this 2020 December Standard Grant. Prince William County Department of Fire & Rescue will also project and fund equipment replacement costs when the serviceable life of each piece of equipment has been exceeded.

**Supporting Documents**

Name	Type	Description	Size
f2144400199/pwc-w-9.pdf	IRS Letter / 990 / W9	W9 attached, PWCDFR is eVA vendor number VS0000140788	92.8 KB

**Authorized Agent**

First Name: JACOB

Last Name: SMOOT

Phone#: (703)792-6383

Email: JSMOOT@PWCGOV.ORG

Signature: Jacob Smoot

**Finacial Officer**

First Name: Susan

Last Name: Sablinski

Phone#: (703)792-6800

Email: SSABLINSKI@PWCGOV.ORG

**Operational Medical Director**

First Name: Neha

Last Name: SULLIVAN

Phone#: (571)719-9615

Email: NPUPPALA3@GMAIL.COM