

# Proposed FY2022 Budget

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County Executive
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### **FY2021 Budget Rewind**



- COVID-19 pandemic triggers revenue reforecast in March
- \$40.6M general revenue reduction compared to proposed

• Schools: (\$22.7M)

• County: (\$17.9M)

- General revenue increases
   3.0% compared to FY2020 at flat tax rate (\$1.125)
- Other County revenue reductions
  - Transient occupancy tax
  - Library shared services

| Amounts in thouands (,000s)         |             | FY 2021             |             |
|-------------------------------------|-------------|---------------------|-------------|
|                                     | FY2021      | FY2021              | Difference  |
|                                     | Proposed    | <b>Budget Recap</b> | Proposed    |
|                                     | 2/18/20     | 4/14/20             | 2/18/20 vs. |
| Amounts in thouands (,000s)         | \$1.145     | \$1.125             | Recap       |
| Real Estate Taxes                   | \$743,946   | \$722,258           | (\$21,688)  |
| Personal Property Taxes             | 221,060     | 220,440             | (620)       |
| Sales Taxes                         | 73,949      | 65,130              | (8,819)     |
| Consumer Utility Tax                | 14,700      | 14,700              | -           |
| Communications Sales Tax            | 14,530      | 14,530              | -           |
| BPOLTax                             | 28,430      | 24,375              | (4,055)     |
| Investment Income                   | 11,030      | 8,050               | (2,980)     |
| All Other                           | 29,781      | 27,340              | (2,441)     |
| Total General Revenue               | \$1,137,426 | \$1,096,823         | (\$40,603)  |
|                                     |             |                     |             |
| Recordation Tax                     | 8,670       | 7,800               | (870)       |
| General Revenue Shared with Schools | \$1,128,756 | \$1,089,023         | (\$39,733)  |
|                                     |             |                     |             |
| Schools                             | \$645,987   | \$623,248           | (\$22,739)  |
| County                              | 485,009     | 467,785             | (17,224)    |
| Recordation Transportation          | 6,430       | 5,790               | (640)       |
| Total General Revenue               | \$1,137,426 | \$1,096,823         | (\$40,603)  |

# FY2021 Budget Recap Expenditure Reductions (in millions)



| County Revenue Impact                         | (\$19.6) |
|---|----------|
| March 31 Reductions from Proposed Budget:     |          |
| Compensation - 3% pay for performance         | (\$7.1)  |
| Other compensation adjustments                | (4.2)    |
| Staffing plans                                | (6.2)    |
| TRIP (recordation tax revenue decrease)       | (0.4)    |
| Parks, Recreation & Tourism field maintenance | (0.1)    |
| Total March 31 Reductions                     | (\$18.0) |
| April 14 Reductions from Proposed Budget      |          |
| Classification & Compensation Phase II        | (\$3.2)  |
| TRIP  | (1.2)    |
| Reduced ADC transfer                          | (1.1)    |
| Radio replacements                            | (1.1)    |
| Space reconfiguration                         | (0.4)    |
| Fuel savings                                  | (0.2)    |
| Humane Society                                | (0.1)    |
| Total April 14 Reductions                     | (\$7.3)  |
| Total Expenditure Reductions                  | (\$25.3) |
| Net Adjustments                               | \$5.7    |

# FY2021 Budget Recap Additions (in millions)



| Recap Resources:                            |       |
|---|-------|
| Net adjustments                             | \$5.7 |
| Closed project savings                      | 1.8   |
| Total Recap Resources                       | \$7.5 |
| Recap Uses (Local Funding Only):            |       |
| Community Services:                         |       |
| Community Services/Police co-responder unit | \$0.9 |
| Peer Outreach /Opioid Response              | 0.4   |
| Intellectual Disabilities                   | 0.3   |
| Early Intervention                          | 0.3   |
| New Horizons                                | 0.1   |
| Social Services:                            |       |
| Homeless Prevention                         | 0.5   |
| Protective Services (CPS/APS)               | 0.2   |
| Benefits, Employment & Child Care           | 0.2   |
| Child Advocacy Center                       | 0.1   |
| Public Health - Nurses salary supplement    | 0.4   |
| Sheriff - Project Lifesaver                 | 0.2   |
| Police - Lethality assessment program       | 0.1   |
| Food warehouse lease/new partners           | 0.1   |
| Total Uses                                  | \$3.8 |
| Resources Less Uses - Add to Contingency    | \$3.7 |

# **FY2021 Budget Summary \$7.2M of New Wellbeing Investment**





# Robust Economy

- COVID-19 Small Business Assistance
- Mobility Referendum Design
- Marketing Strategy Implementation
- Lead Generation
- Marketing & Incentive Mgmt.



### **Education**

■ \$18.1M or 3.0% School Transfer Increase



### Wellbeing

- CSA Private Day School
- Homeless Prevention
- ES Co-responder Unit
- Protective Services
- Intellectual Disabilities
- Benefits, Employment& Child Care
- Early Intervention
- Opioid Response
- Project Lifesaver
- Child Advocacy Center
- Intensive In-Home Youth SA & MH Services
- Lethality Assessment



# Other Community Investments

- COVID-19 Response & Recovery
- Presidential Election & Early Voting
- 3.0% Community Partners Increase
- Class & Comp. Phase II
- VRS Mandate

### Fiscal Plan Based on Current Policies



- Revenues
  - Maintain County-Schools revenue agreement
- Expenditures
  - Pandemic response
  - Implement Board policy
  - Advance strategic priorities
  - Principles of Sound Financial Management
- Address redistricting mandate

### **County Executive Priorities**



- Sustain FY2021 Wellbeing investment
- Restore FY2021 budget reductions
- Provide employee compensation
- Advance parks/mobility referendum projects

# **FY2022 Budget Initiatives**

# Restoring \$5.3M of One-Time Reductions in FY2022 Budget



| • Fuel   | \$0.2M |
|--|--------|
| • Facilities space   | \$0.4M |
| <ul> <li>Public safety radios</li> </ul>                       | \$1.1M |
| • TRIP (recordation tax)                                       | \$1.6M |
| ADC general fund transfer                                      | \$2.0M |
| <ul> <li>Eliminate one-time use of ADC fund balance</li> </ul> |        |
| • Eliminate additional ADC salary lapse (vacancies)            |        |

# FY2022 Budget Increases Debt Service & Technology



| <ul> <li>Full-year debt service in FY22</li> </ul>                            |                  | \$3.0M |
|---|------------------|--------|
| <ul> <li>ADC expansion</li> </ul>   | \$1.2M           |        |
| <ul> <li>Animal Shelter</li> </ul>  | \$0.9M           |        |
| • Station 22  | \$0.9M           |        |
|   |                  |        |
|   |                  |        |
| <ul> <li>Technology operating costs</li> </ul>                                |                  | \$3.1M |
| <ul><li>Technology operating costs</li><li>Technology Modernization</li></ul> | \$2.0M           | \$3.1M |
|   | \$2.0M<br>\$0.6M | \$3.1M |

# **Board Policy Direction**



| <ul> <li>Route 1 renaming</li> <li>Grant assistance to impacted businesses</li> <li>Recordation tax fund balance</li> </ul>  | \$3.6M |
|--|--------|
| <ul> <li>Homeless Services</li> <li>Grant funding ends June 30</li> <li>Continue homeless services at Ferlazzo</li> <li>Homeless Navigation Center (east)</li> </ul> | \$1.2M |
| <ul> <li>Tax Evader Program</li> <li>Enforce personal property tax compliance</li> <li>Financial Regulatory Specialists</li> </ul>                                   | \$0.2M |
| <ul> <li>Digital governance</li> </ul>   | \$0.1M |

# **Equity & Inclusion**



Equity & Inclusion Program

\$178K

- Analyst & administrative support
- Racial & Social Justice Commission
- Analyze government services through equity lens
- Eliminate Library Fines

\$307K

- Approved by Library Advisory Board
- Remove barriers/maintain access
- Library Hot Spots

\$96K

- 200 mobile hot spots
- Internet access to help solve digital divide

# **Quality Education & Workforce Development**



| • | Increase School transfer   | \$34.6M |
|---|--|---------|
|   | • 5.5% increase over FY21  |         |
| • | Maintain class size grant  | \$1.0M  |
| • | Continue 13th high school debt service                                 | \$0.8M  |
| • | Maintain cable grant revenue   | \$0.7M  |
| • | Continue school security program                                       | \$0.5M  |
|   |  |         |
| • | Northern Virginia Community College                                    | \$1.1M  |
|   | <ul> <li>County contribution no longer required for capital</li> </ul> |         |
|   | <ul> <li>Alternatives for targeted County contributions</li> </ul>     |         |

# **Mobility**



Maintain PRTC support with fuels tax

**TBD** 

- PRTC proposed budget on February 11
- Update motor fuels tax forecast
- Wheels to Wellness (1% transient occupancy tax)
- Maintain VRE local subsidy (NVTA 30%)

\$5.9M

Maintain TRIP (recordation tax)

\$1.6M

Orphan Roads (recordation tax)

\$0.3M

- Mobility Referendum
  - Design continues in FY22 (NVTA 30%)
  - Right-of-way/construction (debt)
  - Future commercial & industrial tax (\$12-13M/year)

# **Safe & Secure Community**



Station 22 Engine Unit \$2.2M

Police Staffing Plan \$1.3M

- Co-responder program expansion
- School resource officers
- Animal Shelter staffing
- Sheriff Staffing Plan \$0.4M
- Public Safety Communications
   Background Investigations
   \$150K
  - Includes polygraph, psychological, & medical checks
  - Improved vacancy rates

# **Safe & Secure Community**



- Juvenile Court Services Local Salary Supplement \$392K
  - 48% turnover rate
  - 25% salary supplement
  - Reduce juvenile recidivism & truancy
- Criminal Justice Services

\$55K

- Laboratory drug testing & technology
- Pre-Trial Supervision 3 FTE shift from ADC in FY21

# Safe & Secure Community **Judicial Services**



Courts Staffing Plan

\$263K

- Circuit Court
- General District Court
- Juvenile & Domestic Relations Court
- Commonwealth's Attorney Staffing Plan

\$234K

Circuit Court Clerk

\$79K

- Court case management
- 2 FTE shift from ADC in FY21; 1 FTE in FY22

# Wellbeing



Benefits Eligibility & Child Care

\$766K

- Demand for public benefits up 200%
- State funding: \$419K; local funding \$347K
- Child Advocacy Center

\$485K

- Reduce trauma to child victims & increase prosecution
- State funding: \$350K; local funding: \$135K
- Family Assessment & Planning Team Coord. \$0.0M
  - Reduce Children's Services Act residential placements
  - Case managers focus on service plans for 560 children
  - Shift within Social Services

# Wellbeing



| • | <ul> <li>Developmentally Disabled Services</li> <li>656 client waitlist for case management services</li> <li>State funding: \$180K; County funding: \$534K</li> </ul> | \$714K |
|---|--|--------|
| • | <ul> <li>Co-Responder Program Expansion</li> <li>Double capacity to 24 shifts/week</li> <li>Diversion from hospitalization &amp; incarceration</li> </ul>              | \$328K |
| • | <ul> <li>Medical Reserve Corps Coordinator</li> <li>Coordinate over 700 volunteers during pandemic</li> <li>Shift within Public Health</li> </ul>                      | \$0.0K |
| • | 3% Community Partner Increase  | \$89K  |
| • | Birmingham Green Jurisdictional Agreement  | \$83K  |

### **Address Risk**



- Worker's Compensation \$1.0M
  - Claim severity & frequency
- Security \$664K
  - Daytime security at main facilities
  - Security systems maintenance
- Emergency Operations \$588K
  - Emergency Operations Manager & technology
  - Fiscal Analyst
- Elections Technology Windows 10 Update \$153K
  - Windows 7 obsolescence
  - 95 laptops; 367 ballot/voting devices

### **Maintain Level of Service**



• Leases \$521K

• Animal Shelter \$314K

- Custodial
- Security
- Repairs & maintenance

### **Address Mandates**



Elections Precincts

\$600K

- 2020 Census redistricting
- Provision for new election precincts
- Census data not received
- General Assembly Actions

# **Employee Compensation**



Employee Compensation

\$9.9M

• 3% pay for performance \$8.2M

• Health \$1.6M

Retiree health credit \$0.1M

VRS rate increase capacity in FY23

\$4.0M

# **FY2022 Budget Summary**

# **Proposed FY2022-2026 Five-Year Plan - Revenue**



|                                       | FY2021          | FY2022          | FY2023          | FY2024          | FY2025          | FY2026          |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Revenue and Resources:                |                 |                 |                 |                 |                 |                 |
| General Revenue                       | \$1,092,683,000 | \$1,153,053,000 | \$1,234,578,000 | \$1,282,224,000 | \$1,330,749,000 | \$1,379,722,000 |
| Less Schools Share of General Revenue | \$625,342,481   | \$659,892,232   | \$706,548,989   | \$733,816,795   | \$761,587,653   | \$789,614,901   |
| County Share of General Revenue       | \$467,340,519   | \$493,160,768   | \$528,029,011   | \$548,407,205   | \$569,161,347   | \$590,107,099   |
|                                       |                 |                 |                 |                 |                 |                 |
| County General Revenue                | \$467,340,519   | \$493,160,768   | \$528,029,011   | \$548,407,205   | \$569,161,347   | \$590,107,099   |
| Agency Revenue                        | \$185,562,350   | \$192,890,881   | \$194,173,637   | \$197,660,913   | \$203,166,624   | \$212,190,377   |
| County Resources                      | \$7,003,350     | \$8,977,424     | \$3,214,132     | \$3,222,104     | \$2,902,105     | \$2,422,758     |
| Total County Revenue                  |                 |                 |                 |                 |                 |                 |
| & Resources Available                 | \$659,906,219   | \$695,029,074   | \$725,416,780   | \$749,290,221   | \$775,230,076   | \$804,720,235   |

# **Proposed FY2022-2026 Five-Year Plan - Operating**



|  | FY2021        | FY2022        | FY2023        | FY2024        | FY2025        | FY2026        |
|--|---------------|---------------|---------------|---------------|---------------|---------------|
| County Operating Expenditures:                   |               |               |               |               |               |               |
| County Operating Expenditures                    | \$656,630,380 | \$685,891,374 | \$708,715,594 | \$718,482,849 | \$734,418,181 | \$747,968,113 |
| Expenditure Adds:                                |               |               |               |               |               |               |
| Restoration of FY2022 Cuts                       |               |               |               |               |               |               |
| Transportation Roadway Improvement Program       | \$0           | \$1,575,000   | \$1,575,000   | \$1,575,000   | \$1,575,000   | \$1,575,000   |
| ADC One-Time Use of Fund Balance/Salary Lapse    | \$0           | \$1,958,000   | \$1,958,000   | \$1,958,000   | \$1,958,000   | \$1,958,000   |
| Fleet Fuel                                       | \$0           | \$200,000     | \$200,000     | \$200,000     | \$200,000     | \$200,000     |
| Public Safety Radio Replacement                  | \$0           | \$1,119,089   | \$1,119,089   | \$1,119,089   | \$1,119,089   | \$1,119,089   |
| Facilities Space                                 | \$0           | \$400,000     | \$400,000     | \$400,000     | \$400,000     | \$400,000     |
| <u>Mandates</u>                                  |               |               |               |               |               |               |
| New Election Precincts Provision                 | \$0           | \$600,000     | \$280,000     | \$280,000     | \$280,000     | \$280,000     |
| State Reconcilations                             |               |               |               |               |               |               |
| Community Services Reconcilliation (Res. 20-718) | \$0           | \$136,032     | \$134,332     | \$134,332     | \$134,332     | \$134,332     |
| Social Services Reconcilliation (Res. 20-512)    | \$0           | \$678,924     | \$678,924     | \$678,924     | \$678,924     | \$678,924     |
| BOCS Directives                                  |               |               |               |               |               |               |
| Route 1 Renaming                                 | \$0           | \$3,600,000   | \$0           | \$0           | \$0           | \$0           |
| Homeless Navigation Center - East (Operating)    | \$0           | \$1,187,951   | \$1,169,251   | \$1,169,251   | \$1,169,251   | \$1,169,251   |
| Digital Governance Upgrade (Res. 20-258)         | \$0           | \$135,000     | \$135,000     | \$135,000     | \$135,000     | \$135,000     |
| Tax Evader (Finance) program                     | \$0           | \$228,472     | \$228,472     | \$228,472     | \$228,472     | \$228,472     |
| Body Worn Cameras                                | \$0           | \$580,000     | \$580,000     | \$580,000     | \$580,000     | \$580,000     |
| Expenditure Adds (Total)                         | \$0           | \$12,398,467  | \$8,458,067   | \$8,458,067   | \$8,458,067   | \$8,458,067   |
| County Operating Expenditures                    |               |               |               |               |               |               |
| (less expenditure adds)                          | \$656,630,380 | \$673,492,906 | \$700,257,526 | \$710,024,782 | \$725,960,114 | \$739,510,045 |
| Operating Expenditure % Change                   |               | 2.57%         | 3.97%         | 1.39%         | 2.24%         | 1.87%         |

# Proposed FY2022-2026 Five-Year Plan – Capital



| County CIP Expenditures:                          | FY2021          | FY2022          | FY2023          | FY2024          | FY2025          | FY2026          |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Facilities, Roads & Other Capital                 |                 |                 |                 |                 |                 |                 |
| Jail Expansion (Debt Service)                     | \$415,638       | \$1,605,500     | \$1,560,250     | \$1,515,000     | \$1,469,750     | \$1,424,500     |
| Animal Shelter (Debt Service/Operating)           | \$300,283       | \$1,528,238     | \$1,456,600     | \$1,422,350     | \$1,388,100     | \$1,353,850     |
| F&R Station 22 (Debt Service)                     | \$301,738       | \$1,163,338     | \$1,130,588     | \$1,097,838     | \$1,065,088     | \$1,032,338     |
| F&R Station 27 (Debt Service/Operating)           | \$0             | \$0             | \$1,770,927     | \$3,170,927     | \$5,204,764     | \$4,864,119     |
| Proffer Transfer to Capital Projects              | \$58,180        | \$90,350        | \$0             | \$0             | \$0             | \$0             |
| PSTC (Debt Service/Operating)                     | \$0             | \$0             | \$0             | \$3,000,000     | \$3,500,000     | \$3,500,000     |
| Juvenile Services Center (Debt Service/Operating) | \$0             | \$0             | \$0             | \$3,000,000     | \$3,000,000     | \$3,000,000     |
| Judicial Center Improvements                      | \$0             | \$0             | \$0             | \$5,000,000     | \$5,000,000     | \$5,000,000     |
| Homeless Navigation Ctr - East (Debt Service)     | \$0             | \$0             | \$0             | \$2,000,000     | \$2,000,000     | \$2,000,000     |
| Countywide Space                                  | \$0             | \$0             | \$0             | \$0             | \$3,000,000     | \$5,000,000     |
| Building & Facility Capital Maintenance           | \$0             | \$0             | \$4,000,000     | \$4,000,000     | \$4,000,000     | \$4,000,000     |
| Potomac/Neabsco Mills Parking Garage              | \$0             | \$0             | \$230,000       | \$460,000       | \$460,000       | \$460,000       |
| Parks Referendum (Debt Service/Operating)         | \$0             | \$0             | \$256,747       | \$860,625       | \$1,763,805     | \$3,738,000     |
| Mobility Referendum (Debt Service)                | \$0             | \$0             | \$212,457       | \$1,549,306     | \$6,609,712     | \$19,031,838    |
| <u>Technology</u>                                 |                 |                 |                 |                 |                 |                 |
| Human Capital Management (HCM)                    | \$1,200,000     | \$1,710,000     | \$710,000       | \$710,000       | \$710,000       | \$710,000       |
| Technology Infrastructure                         | \$1,000,000     | \$3,000,000     | \$3,000,000     | \$3,000,000     | \$1,565,000     | \$1,565,000     |
| County CIP Expenditures                           | \$3,275,839     | \$9,097,426     | \$14,327,569    | \$30,786,046    | \$40,736,219    | \$56,679,645    |
| Total County Expenditure (Operating & CIP)        | \$659,906,219   | \$694,988,800   | \$723,043,162   | \$749,268,895   | \$775,154,400   | \$804,647,758   |
| Available Capacity                                | \$0             | \$40,274        | \$2,373,617     | \$21,326        | \$75,676        | \$72,477        |
| Grand Total / General Fund Expenditures           | \$1,285,248,700 | \$1,354,881,032 | \$1,429,592,152 | \$1,483,085,690 | \$1,536,742,053 | \$1,594,262,658 |

# Rates Needed to Support Proposed Budget



- Real Estate
  - Flat tax rate (current rate is \$1.125)
  - Avg. residential tax bill increases \$306
- Personal Property
  - Business tangible computer & peripheral
  - \$0.25 increase to \$1.60 (current rate is \$1.35)
- Cigarette Tax: \$0.30/pack; \$3.0M per year
- Fire Levy
  - Flat levy rate (current rate is \$0.08)
  - Avg. residential levy increases \$22
- Meals Tax in FY23
  - \$24.5M at 4.0%
  - Increase School transfer & support County staffing plans



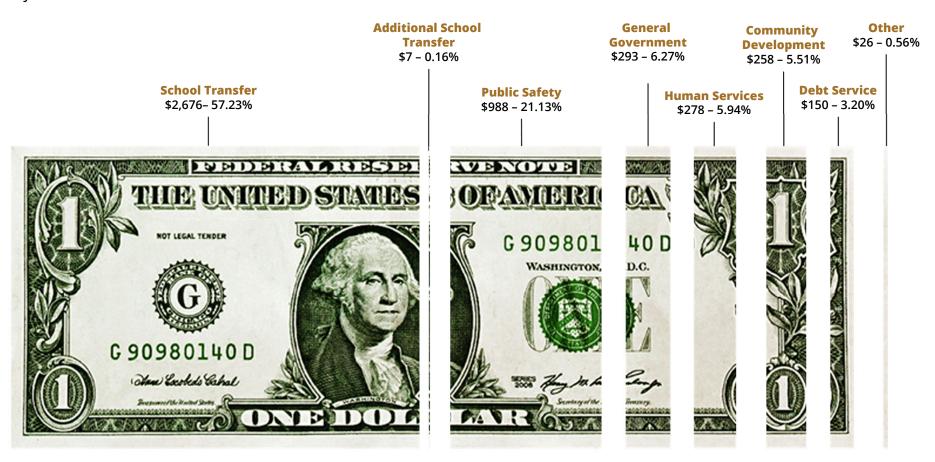
Each penny on the tax rate is \$6.8M to general fund --\$3.9M to Schools; \$2.9M to County

### **Average Residential Tax Bill**



### Proposed FY2022 Average Residential Tax Bill - \$4,675

By Dollar Amount with Functional Area



Totals may not add due to rounding.

# **Public Engagement**



# **Budget Apps & Information**

















# **Budget Calendar**



| • Community Meeting (9 a.m., virtual meeting) Fe       | ebruary 20                     |
|--|--------------------------------|
| Budget Work Sessions (afternoon/evening)               | March 2<br>March 9<br>March 16 |
| Budget Public Hearing (evening)                        | March 16                       |
| <ul> <li>PWCS Budget Presentation (evening)</li> </ul> | April 6                        |
| Budget Recap (evening)                                 | April 13                       |
| • Budget & Tax Rates/Fees Public Hearings (evening)    | April 13                       |
| Budget Markup (evening)                                | April 20                       |
| Budget Adoption (evening)                              | April 27                       |