

***Manassas Weekly  
Gazette***

**March 18, 1992**

# W MANASSAS WEEKLY GAZETTE

CEC.

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Serving the Cities of Manassas and Manassas Park and Western Prince William County

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KELVIN NEELY/WEEKLY GAZETTE

Retired Marine Lt. Col. Oliver L. North, presenting the Level II bulletproof vest to be given at cost to police officers in Prince William County, Manassas Park and perhaps Manassas. The Virginia State Fraternal Order of Police has begun a private funding drive to make the vests available without the use of taxpayer's money.

## Oliver North Pushes Vests

### Bulletproof Body Armor Plan is Unveiled for Area Police

By KELVIN NEELY

Weekly Gazette Writer

Retired Marine Lt. Col. Oliver L. North said the first time a bulletproof vest saved his life in the jungles of Vietnam, he knew he had a tremendous asset on his hands.

Last Thursday, North and his upstart body armor company, Guardian Technologies International, unveiled a plan for Virginia police departments, including those of Prince William, Manassas and Manassas Park, could outfit their officers with state-of-the-art body armor, under a new program planned to be underwritten by private donations.

In a press conference unveiling the "Invest-in-a-vest" program, sponsored in partnership with the Virginia State Fraternal Order of Police, North's McLean-based company would supply more than 1,000 bulletproof vests at cost.

Virginia State Fraternal Order of Police President Jim Gaudet said the program's aim is to "reach the rural police departments that might not be able to get their own vests with their budgets.

"Other people rely on the police to make their families feel safe and secure. We want those in our police family to feel secure, too," Gaudet said. Funding for the program will come from donations by FOP members as well as civilians and volunteers.

Prince William County has already placed an order for 115 vests to replace the Kevlar vests it already has that have worn out warranties. Manassas, which will pay for 64 vests using city funds, is apparently still trying to decide between the Guardian Vest and that of another company.

The "Level II" vest an officer will receive is unlike the traditional Kevlar vest, whose materials can degrade over time with moisture. A newly discovered lightweight fiber construction called Spectra Shield replaces the Kevlar construction and weighs about two pounds. It also resists heat and moisture, the most common causes of Kevlar vest deterioration.

Spectra Shield uses two thin, but strong, layers of ballistic composite set at 0 and 90 degree angles, sealed between sheets of polyurethane film. As opposed to Kevlar, which serves to trap a bullet inside its weave, the Spectra Shield system's goal is to flatten the bullet at the point of impact. The Level II vest also wraps around the sides of each officer.

Tests on a sample Level II vest proved the material could withstand bullets fired point blank from a .357 Magnum, a 12-gauge shot gun and all 9mm weaponry, which police officials said has become the commonplace weapon on the streets.

"We believe the product we make is the best

Continued on page 5

## Zoning takes time

### Council considers applications for hours

By JOHN REOSTI

Weekly Gazette Correspondent

Monday night was 'ordeal by zoning application' for the Manassas City Council. The council sat in public session for more than three hours considering zoning applications and changes in the city's zoning laws.

The major issue on Monday's agenda was the application for rezoning by Kettler and Scott to rezone 56 acres of its Clover Hill Farm development. Kettler and Scott asked the city to rezone the parcels of land from their present multi-family, town house and commercial uses to town house and single-family use.

Kettler and Scott also wants to withdraw its proffers to build a daycare center, a nursing home and a community swimming pool. The revised plan would also cut the amount of commercial space developed in half from 300,000 square feet to 150,000 square feet.

Howell Glasser, of the city's Planning Commission advised the City Council to reject the proposed zoning amendments. Glasser said the changes would lead to acceleration of residential development without the corresponding commercial development.

Giant Food had purchased much of the land

offered for commercial development and plans to build a shopping center with a Giant supermarket. But Giant has said it will not begin construction until enough houses are occupied.

Glasser also said the Planning Commission was concerned that the change from apartments to single-family houses and town houses would diminish the low-income component of the development.

The deletion of the provision to construct an elderly care facility means the loss of 300 housing units for the elderly, the Planning Commission said. And although the changes would result in fewer units being built, the overall number of school children would increase from 145 to 163, according to Glasser.

Among the changes in the city's zoning laws that the council will consider are changes that would allow the construction of Bed and Breakfasts in the downtown historic district and would clamp down on what the Board of Zoning appeals said were consignment and retail sales from private homes in the city.

The yard sale amendment would limit families to two yard sales a year and restrict advertising to signs posted on stakes. The amendment would also prohibit advertising a yard sale until the night before the sale.

## Lawmakers Oppose Parks Bond

### Referendum Could be Just as Controversial at the Polls

By MIKE FUCUS

Weekly Gazette Writer

Some Northern Virginia lawmakers say they either gave lukewarm support or voted to oppose sending a \$95.3 million parks and recreational facilities bond to the voters — one of four bond referendums recently passed by the General Assembly totalling \$1.17 billion.

The parks bond is one of three packages endorsed by Gov. L. Douglas Wilder. Wilder also favors \$45.1 million in bond issues for mental health facilities and \$472.4 million for improvements to educational facilities. Those packages, along with a \$442.7 million transportation bond, were approved by the General Assembly two weeks ago. A general election has been scheduled for Nov. 3. Wilder still has the option of vetoing the transportation package.

The park bond's cold reception from area delegates comes mostly from the fact that of the 22 items in the bond, which includes construction-related improvements to state and local parks, only one park in Northern Virginia — Leesylvania State Park in Prince William County — will receive any money. About a third of the bond money, or \$38 million, will be used to buy land for parks and natural areas.

"With times being what they are, I don't think voters will favor us buying land," said House Del. Harry Parrish (R-50th) who

*'With times being what they are, I don't think voters will favor us buying land.'*

added he voted against the park bond in the assembly. Another problem, say lawmakers, is that money during tight budget times should not be spent for park improvements when funding for other programs such as education should be given top priority.

House Del. James K. "Jay" O'Brien (R-37th), whose district includes the Centreville and Burke areas, opposes the bond because he feels that all funding should be spent on construction projects to get the growing number of unemployed working again. "Buying new park land doesn't put people back to work," said O'Brien.

But supporters of the bond, which will be repaid from the state's general fund, argue that the package will kick start Virginia's drive to increase the state's potentially lucrative tourism market. "I think the park bond will be a popular one," said Sen. Charles Colgan (D-29). "With the

Continued on page 6

# Second Excursion to Europe Announced

The response to the Continental Capitals of Europe Tour has prompted the announcement of a second departure date. Additional travel arrangements have been made for the tour that is co-sponsored by DCI newspaper group and Lufthansa German Airlines.

Departing May 11 from Washington Dulles Airport, the second tour will have the same itinerary as the May 4 trip. The original price of \$1,985 per person has been extended to cover the new departure.

"Many people have been surprised at how popular our tour is and how quickly it is filling up," said Steve Neuschulz, tour coordinator for the program. "Due to previous commitments, quite a few individuals have inquired about the possibility of a second tour. Since there are just a few seats left on the May 4 departure, we decided to go ahead and offer May 11. Those who wish to join us on either departure should sign up now so they won't be left behind."

It is not surprising that area travelers are enthusiastic about the tour. With an itinerary that includes some of the most historic and interesting places in Europe, for many, it's the trip of a lifetime. Mr. Heinz Deitrichsen, manager for

Lufthansa in Washington, said, "The awareness of Europe '92 has increased demand for travel to Europe this year. For many of the participants, traveling at such an historic time has created an incredible amount of excitement."

The 10-day tour begins in Holland and continues on to Belgium, Luxembourg and France. Arrangements have been made to visit some of the most historical cities in Europe such as Paris, Brussels, Brugge and Amsterdam.

The tour includes many services that make the trip trouble-free—air fare, first-class hotel accommodations, ground transportation via deluxe motorcoach, buffet breakfast and dinner daily, services of a tour manager throughout Europe, plus other services.

The tour is sold on a first-come, first-served basis. Those that are interested in joining the group should make their reservations as soon as possible.

For further information regarding the Continental Capitals Tour, please contact your local travel agent or call Romantic Tours at 703-644-1327 or 1-800-523-6767.



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## TRAFFIC ALERT

### Pr. William County

#### Route 640

Work continues on the reconstruction of Minnieville Road (Route 640) from Waterway Drive located on Route 610 (Cardinal Drive) to just east of the intersection of Route 639 (Homer Road). Motorists can expect changing traffic patterns and periodic lane closures. A two-mile segment of Route 640 from Bluefin Drive (Route 2306) to Homer Road (Route 639) has been opened to traffic. Estimated completion for the remaining two miles is summer 1992.

**I-95 (over Powell's Creek)**  
Work is under way to upgrade the northbound and southbound I-95 bridge over Powell's Creek. Sunday and Monday night two lanes will be closed from 9 p.m. to 5 a.m.. Tuesday through Friday only one lane will be closed from 9 a.m. to 3:30 p.m. Estimated completion is late summer 1992.

**I-95 (over Quantico Creek)**  
Crews are making deck repairs northbound I-95 on the bridge over Quantico Creek. Motorists can expect lane closures on I-95 between Route 234 and Route 619 on Monday through Friday. One lane will be closed from 7 a.m. to 3 p.m. and from 8 p.m. from 5 a.m., two lanes will be closed. Estimated completion is spring 1992.

### Fairfax County

**I-495 (Route 193 to American Legion Bridge)**  
Monday through Saturday, one to two lanes will be closed on I-495 northbound and southbound between Route 193 and the American Legion Bridge from 9 a.m. to 3:30 p.m. Two lanes will always remain open to traffic. Estimated completion for entire project is summer 1992.

**I-66 HOV (I-495 to Route 59)**  
Work continues on the construction of the I-66 diamond HOV lanes from the Beltway to Route 50. Estimated completion is summer 1992.

Motorists can expect the following delays:  
— Eastbound I-66 between Route 59 and Nutley Street, one lane will be closed Monday through Thursday from 10 a.m. to 5 a.m. (the next day), Friday from 10 a.m. to 2 p.m. and again between 9 p.m. to 8 a.m. and Saturday from 8:30 p.m. to 10 a.m.  
— Westbound I-66 between Route 59 and Route 123, one to two lanes will be closed Monday

through Thursday between 8:30 p.m. to 6 a.m., Friday from 10 p.m. to 8 a.m., and Saturday from 8 p.m. to midnight.

— Westbound and Eastbound I-66 between Nutley Street and I-495, one lane will be closed Monday through Thursday from 10 a.m. to 2 p.m.  
**I-66 (at West Ox Road)**

Expect intermittent lane closures on I-66 east and west between the Fairfax County Parkway and Route 50 from 9:30 a.m. to 3:30 p.m. as crews construct the West Ox bridge over I-66. Estimated completion is summer 1992.

Construction continues to extend permanent HOV lanes from Springfield to Quantico. The estimated completion for the entire 19-mile project is 1996.

Motorists can expect intermittent lane closures on I-95 between the Beltway and Newington and at I-495 interchange. Monday through Thursday from 9 a.m. to 3 p.m.  
**I-66 (HOV)**

Motorists can expect possible nighttime work Monday through Thursday, northbound and southbound from 9 p.m. to 5 a.m. Two will be closed between 9 p.m. and 5 a.m. between Route 644 and the Franconia-Springfield Parkway.

On Monday and Tuesday, Feb. 3-4, total closures will occur on southbound I-95 for 15-minute intervals between 11 p.m. and 5 a.m. The total closures will only occur on southbound I-95. Also, Monday through Thursday, the HOV lanes will be closed at Springfield from 10 a.m. to 2 p.m.

In addition, lane closures will occur at these following locations:

— Leedale Road between Newington Road and Franconia Road. Traffic will be one-way from 9 a.m. to 3 p.m. for utility work.

— Backlick Road at Fullerton. One lane will be closed from 9 a.m. to 3 p.m. on southbound Backlick Road and westbound Fullerton Road.

— Franconia Road at Springfield/Franconia interchange. Intermittent lane closures from 9 a.m. to 3 p.m. on Franconia Road eastbound and westbound.

— I-66 South ramp to I-95 North. One lane will be closed from 9 a.m. to 3 p.m.

— I-495 east ramp to I-95 north. One lane will be closed from 9 a.m. to 3 p.m.

### West Ox Road

Construction continues on West Ox Road between Monument Drive and Route 29. Expect intermittent lane closures and minor delays. West Ox Road is being widened from a two-lane road to a six-lane divided highway with additional signals and turn lanes. A new bridge over I-66 will also be constructed under this project. Estimated completion time is winter 1992.

# Return to school grows Economy triggers dropouts' desire for diplomas

By NIKKI FUCHS

Since the outbreak of the recession, officials at Fairfax County's student records office have noticed an increase in the number of record requests from high school dropouts wishing to re-enter high school to earn their diplomas.

Some observers believe that the trend reflects a changing attitude among dropouts who are realizing that a scarcer job market means that employers can be more choosy about the people they hire. Consequently, job seekers with high school diplomas are far more likely to be hired than those without them during a period of poor economy as compared to better times.

According to Ann Winstead, director of the Office of Records and Reporting Services, there were 3,124 record requests made for students wishing to earn their diplomas dur-

ing fiscal year 1991, which began July 1, 1990 and ended June 30, 1991.

There were 2,895 requests in fiscal year 1990, while the figure plummeted to 1,170 in 1989 before the advent of the recession.

Over the past eight months, 2,464 record requests have been made, which is about 50 a month more compared to the previous year, said Winstead.

The statistics mostly represent adults 18 and over who are enrolling in night courses at the three adult centers in the county: Pimmit Hills Adult Center, Bryant Adult and Community Education Center and Woodson Adult Center.

An adult educator since 1973, Principal Gary Gutman of Pimmit Hills has observed similar rises in enrollment in previous recessions. "It's been my personal observation and experience that any time there is a rise in unemployment, it corre-

sponds to the rise in enrollment programs like ours," he said.

Gutman also believes that dropouts, besides recognizing that finding jobs is more difficult, become more aware of the fact that they will earn less money in their lifetimes without a high school diploma.

The number of students enrolled in adult education classes at Pimmit rose from 246 last year to 371 this year, according to Gutman.

According to the Bureau of Labor Statistics, 8.5 percent of people who had not received their high school diplomas were unemployed in 1990, compared to 4.9 percent of those who earned their diplomas. The average salary for high school graduates was \$24,308 while dropouts earned \$19,168.

Armand Sebastianelli, principal at Bryant, also witnessed "an increase in our enrollment" in adult education courses.

## Police Briefs

By ROXANNE JONES

### Manassas City

**Stolen Car Chase** — Police chased two unidentified people operating a stolen car after stopping the car for a traffic violation at 11:13 p.m. Friday.

Police chased at 1985 Toyota from Grant Avenue and Center Street to Old Centerville Road and Stoneridge Drive after they discovered the car was reported stolen by police in Herndon, city police spokeswoman Claudia Conklin said. Two people got out of the car and ran away from the scene. Police were unable to find the two, but did recover the car.

**Outstanding Warrant Arrest** — Police arrested a Dale City man on several outstanding warrants at 4:48 p.m. Thursday. While officers were placing handcuffs on Rodney D. Grayson, 18, of Biemarck Avenue, he ran away from them and onto Byrd Drive, a city police spokeswoman said. Police caught and charged Grayson with grand larceny auto, possession of marijuana and obstruction of justice as well as new charges of possession of marijuana with intent to distribute and a felony charge of fleeing.

Police said that the officers found the drugs on Grayson and seized cash in the raid. His court date is April 7.

### Manassas Park

**Man Charged with Resisting Arrest** — A Manassas man al-

legedly resisted arrest when officers charged him with a petty larceny warrant at 1:43 p.m. March 11.

Steven Ray Wilson, 21, of Purcell Road, was charged with resisting arrest as well as petty larceny after police checked his record while responding to a disorderly conduct call, Manassas Park Police Capt. John Fenner said. Wilson was taken to the Adult Detention Center.

### Pr. William County

**Rape Arrest** — Police charged a Bristow man with rape after an incident in his home at 11 p.m. Friday.

A 22-year-old Manassas woman told police that Felipe Martin, 35, of Wright Lane, raped her while they were watching television in his house, county police spokeswoman Kim Chinn said. After the incident, the woman left and later called the police.

**Stiffle Force Arrests** — The Prince William County-Manassas Drug Strike Force arrested six people on various drug charges after serving search warrants on separate addresses last week.

Eugene Jackson, Jr., of Stafford, was charged with possession of cocaine after police searched the room he was staying in at the Homestyle Inn on Coddrell Drive, said county police spokeswoman Kim Chinn. Officers seized a small amount of cocaine in the raid. Chinn said more charges are pending.

A day after the raid, officers arrested a man they saw jump out of Jackson's hotel window during the raid. Rico Gaskins, of no fixed address, was charged on outstanding warrants of possession of cocaine, failure to appear, grand larceny auto, petty larceny, possession of marijuana and obstruction of justice, Chinn said.

He is being held without bond at the Adult Detention Center pending a hearing on April 13. Police seized a small amount of crack cocaine at the time of Gaskins' arrest, Chinn said.

In an unrelated incident, officers seized a small amount of crack cocaine and approximately \$600 after serving a search warrant at 15506 Lee Highway in Gainesville Friday evening, Chinn said. Four people were arrested on various charges.

Demond Washington, of Arlington, was charged with possession of cocaine with intent to distribute. His court date is April 3. Michael Hensley, of Broad Run, was charged with embezzlement on an outstanding warrant.

**Boy Robbed** — A Manassas boy was robbed as he was walking in Manassas at 3:10 p.m. Sunday. A teenager hit the 9-year-old boy in the stomach while he was walking on Spruce and McLean Streets. The teenager allegedly took the boy and took his baseball cards, county police spokeswoman Kim Chinn said. The teenager was described as caucasian with red hair, 5 feet 10 and 100 pounds.



PHOTOS BY STEVE REDAWEBLY GAZETTE

The new Virginia Railway Express will open its doors to Manassas commuters beginning June 22.

# VRE Unveiled with Great Expectation

## Commuter Rail Service to Begin Manassas-to-D.C. Runs on June 22

By CESAR G. SORIANO  
Weekly Gazette Correspondent

After eight years in the planning and several start-up delays, the Manassas line of the Virginia Railway Express will begin operating between the Old Town depot and Washington, D.C.'s Union Station on June 22.

The announcement was made last Wednesday at a reception at Union Station by VRE Operations Board Chairman David Brickley. "We are sending a loud message that commuter rail is a reality in Northern Virginia. Our riders will wonder how they ever got along without it," Brickley said.

"It's good to see this finally after years of negotiation and planning," said Manassas City Council member Xerk White.

"Until now, Manassas residents have had to fight the traffic to and from Washington which grows

worse every year. Now, commuters can park their cars in Old Towne Manassas, sit back and enjoy the trip to work in less than 1 hour on the VRE, christened "The Express."

"This is the best thing to happen to this area since the Redskins won the Superbowl," said Terance Spellane of the Prince William County Board of Supervisors and chairman of the Potomac and Rappahannock Transportation Commission.

VRE officials unveiled the first five Express cars at the reception. VRE commissioned Mitsui and Co. to build 38 new stainless steel cars at a cost of \$630,000 each. Though assembled in Brazil, VRE said more than 60 percent of the components in the rail cars are American-made.

In addition to the 38 new cars, VRE purchased 21 used coaches from the Massachusetts Bay Transportation Authority. These cars are being refurbished in New York and are expected to be delivered in May.

Manassas City Council member John Grzejka said he was happy with the quality of the new cars. "I think the citizens will be very pleased. It will mean less stress on our citizens and if I worked in Washington, I'd certainly use it."

He said the Express "will improve our quality of life, both economically and environmentally."

White emphasized that the train works both ways, not only take residents downtown, but hopefully bringing businesses to Manassas. "It will be very helpful to us to develop economically," White said. "We [Manassas City Council] would like to see it evolve into an excursion so we can perhaps bring interested persons from the city and crowded portions of Northern Virginia into our suburbs," he said.

Jim Payne, Manassas City Vice-Mayor, agreed that the train will be a tremendous asset to Manassas. Continued on page 5



Terance Spellane, chairman of the Potomac and Rappahannock Transportation Commission, speaking to the crowd at the VRE unveiling at Union Station.



VRE Operations Board Chairman David Brickley.

# Express provides ride into past

By CESAR G. SORIANO  
Weekly Gazette Correspondent

Manassas City Vice-Mayor Jim Payne took a seat on the new passenger cab, gazed out the large bay window and took a ride back in time to when the railroad was a way of life. "I remember commuting by train to school in 1928 and 1929," he said over the roar of a locomotive in the Union Station hanger while a familiar whistle blew in the distance.

More than 200 guests including members from local governments, retired officials the

media became the first to board the Virginia Railway Express Wednesday—a procedure which will become a daily routine for hundreds of Manassas commuters beginning June 22.

The unveiling of the new VRE cars began with several longwinded speeches praising all who made The Express a reality. The media, visibly becoming restless, found a new target that grabbed their attention when Senator Charles Robb walked in without Tai Collins or any women at his side.

The group was finally led to the empty platform of gate B. On the

right, for comparison, sat a Maryland Railway Commuter, or MARC train from Virginia's neighbor which has long since known how to transport its state's suburban residents.

Looking down the track, the light at the end of the tunnel grew dim as the five new VRE cars were pushed towards the platform. The whistle blew as the cars reached the platform to the applauding spectators.

The first visible difference of VRE from MARC is the very visible black and yellow safety stripes

Continued on page 5

# VRE unveiled

Continued from page 4

"Not only will it take commuters to Washington but it will bring workers from that congested labor force to Manassas."

Manassas City has nearly completed the parking lots by the Old Town Depot. White said the depot will have 428 spaces, "but I don't think that's going to be nearly enough."

The Express will run on weekdays every 30 minutes between 7 a.m. and 9 a.m. and in the evening rush hours between 4:30 p.m. and 6:30 p.m. A single ride from Manassas to Union Station costs \$4.90 but commuters can save 30 percent by purchasing an unlimited monthly pass for \$144. A ten-ride pass is also available for \$41.75.

The stops along the Manassas line include Broad Run, Manassas, Manassas Park, Burke Centre, Rolling Road, Becklick Road, Alexandria, Crystal City, L'Enfant Plaza and finally Union Station. The last four stops are also transfer points to Metrorail.

VRE estimates that the line will save up to 1.5 million gallons of gas a year from approximately 4,500 daily roundtrip passengers. The Fredericksburg line will open four weeks after the Manassas line while the remaining Express cars are delivered from Brazil.

The Express will run on weekdays every 30 minutes between 7 a.m. and 9 a.m. and in the evening rush hours between 4:30 p.m. and 6:30 p.m. A single ride from Manassas to Union Station costs \$4.90 but commuters can save 30 percent by purchasing an unlimited monthly pass for \$144. A ten-ride pass is also available for \$41.75.

# Ride in time

Continued from page 4

the ends of the car to warn motorists of the approaching train since the cab cars can operate without the locomotive being located at the traditional front-end of the train.

The cars' bodies are aluminum-silver in color. "Virginia Railway Express" is painted in black along the sides, accented by blue and white stripes which correspond to the colors of our state's flag.

Inside, the door opens to a lone engineer's compartment that has no more controls than a late model automobile. Behind, a small hall leads to the passenger compartment, with room for 112 commuters. At first glimpse, the passenger area appears no different than the coach section of an airliner. The wide aisle separates

the two columns of seats, which are in a 2- and 3-seat arrangement. Unlike MARC's blue and brown "bruise" color scheme, VRE's seats are blue and red. Sitting in the plush vinyl seats with their tall headrests is not unlike sitting in the back seat of a luxury sedan. The rows are spaced to contain plenty of room to cross one's legs. Above the windows are racks extending from both ends of the car for holding coats, bags and other belongings.

Should an unfortunate accident ever occur, VRE is loaded with safety options. At the front of the cab car is an emergency brake lever to stop the train. In addition to the two main exits, four of the large bay windows can be easily pulled off to escape in the event of an emergency.

Next to the back door, cab cars contain an open area with room for

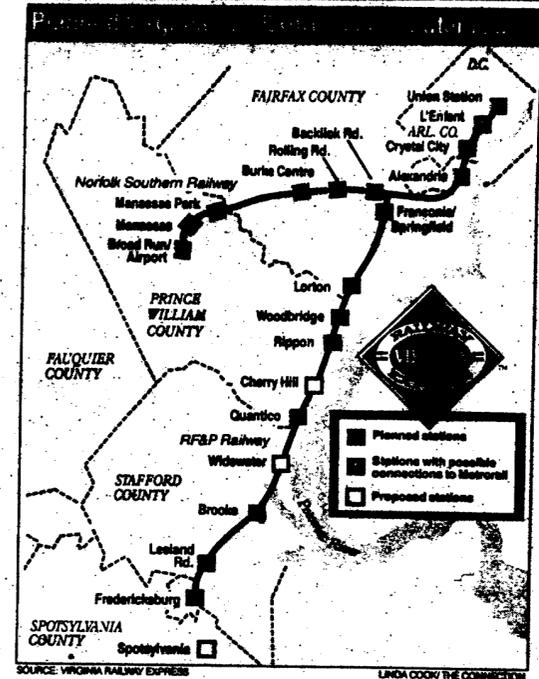
two wheelchair passengers, who remain in place via special locks on the floor. Next to the back door is also a one-person restroom, big enough to accommodate wheelchairs as well.

As the group moved through the car, everyone had a positive opinion of the new train. Commented one

man, "It certainly has that new car smell!"

After an hour of show-and-tell, the five new Express cars were retired to their new homes to undergo further testing. Other cars will soon join them until there are enough to begin running the Manassas line on

June 22. Whether its reading, working or just catching up on sleep, Manassas residents can forget the days of fighting traffic and tangles on I-66 and leave the driving to this silver bullet — The Express.



SOURCE: VIRGINIA RAILWAY EXPRESS LINDA COOK/THE CONNECTION

Get into Gear With Our Spring

# AUTO GUIDE

Tune-up your business by advertising in The Manassas Weekly Gazette's Spring Auto Guide.

Appearing: April 1 and 2, 1992  
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# Gathering of candidates

## City department heads give orientation on Manassas

By MELVIN NEELEY

While the last two months have been filled with candidates for the mayor's office and three City Council seats in Manassas, telling voters what they see the city needing, last week the candidates instead listened to the experts: the city's department heads.

Democratic mayoral candidate Douglas Dalton and five of the six candidates for City Council sat down last Thursday for an orientation on city government by City Manager John Cartwright and the heads of seven of the city's nine departments. The gathering was the first of its kind in Manassas but it has been successful on other levels.

Those present at the meeting included Democratic council candidate Nancy Breedon, Republicans Lou Maroon and Walter Delles and Independents Maury Gerson and Robert Oliver.

Each department head was given between five to 15 minutes to speak about the ongoing issues in their department and what might lie ahead.

Some highlights from the presentations:

Operations Manager Clyde Wimmer, who is in charge of public works, said his department has the

most far reaching effect on the community and will have an equally far reaching effect on each council member.

"I think you will find that more than any other department, ours will affect you daily," Wimmer said. "We supply the electricity to get you up in the morning, the water you wash with and get that first cup of coffee. If anything goes wrong, you, as well as I, will be the first to know."

He told the candidates one important issue on the horizon will be dealing with tougher recycling codes, which will increase to recycling 25 percent of the total waste in the city by 1994. Currently, the city recycles about 10 percent of its trash, Wimmer said. He recommended a yard waste recycling program as a solution to meeting the 25 percent goal.

Another impending issue is how the future council will supply services for the unemployed or those on the Department of Social Services rolls. Social Services Director Judy Hays said demand for services has more than doubled in the last two years and has little sign of slowing, especially with the city's unemployment rate recently reported at 8.5 percent — its highest ever.

The candidates were perhaps the most attentive when City Regis-

trar Linda Womack reported the city's figures on registered voters. She said 283 had been lost in the month of January by a four-year attrition, where those who did not vote in the 1988 elections were struck from the list. But the city made up for the loss by signing 169 new voters in February and has already registered 107 for March. Womack said the city now has 11,448 registered voters for the May 5 elections.

"This was a wonderful, wonderful experience for me," said Dalton, whose opponent in the mayoral race, Republican Robert Browne, did not attend the meeting because of a prior engagement.

The idea for the orientation program came from Cartwright who said he saw a need for a forum like this after the last council election.

"Councilman Xerk White had just been voted in, and he came to me and asked me what all he could find out about the government and how things run," Cartwright said. "He took the time to sit down with all the departments and find out. This time, since we have so many relative newcomers to the race [for council] I just thought we should get them all together with the departments and save some time."

# Bond

Continued from page 1

Leesylvania Park, we are just asking for money for its completion. The sooner it is completed, the better. It's really a beautiful park."

"It strikes me as a good opportunity for us to acquire some additional

property for the state," said Janet D. Howell (D-32nd), whose district includes the Vienna area. "There's a tremendous need for additional space." And while a large amount of money will be spent on buying property, there is "job creation potential" because of funding set aside for construction and improvement projects throughout the state, said Howell.

# Vests

Continued from page 1

in the world in terms of its materials," North said.

Also unique is Guardian's guarantee. Each vest carries a 10-year warranty and a \$50,000 accidental death insurance policy for the officer wearing the vest. According to North, no other bulletproof vest manufacturer has those guarantees.

Each vest will cost \$486 — which North said is at cost to Guardian Technologies. He said the same vest has been sold to about 70 police departments and has had no complaints.

"What we have produced, and what our competition acknowledges as the Cadillac of the industry," North said.

He said there is a great need for protection, especially in Virginia, which he said is 12th in the nation in the number of officers killed in the line of duty. He cited a National Law Enforcement Board statistic that indicates 12,564 police officers have been killed in the line of duty

nationwide since the board began keeping such statistics. Virginia, he said, has reported 270 officer fatalities.

North, who as a civilian now is promoting a book on his experiences in the Iran-Contra affair, has had much experience with bulletproof vests. Aside from his Vietnam tours, during which North said he wore a flak jacket full time, he and his family were fitted in 1987 with Kevlar vests from the CIA to protect them from a suspected attempt on North's life by terrorist Abu Nidal as North testified in the Iran-Contra hearings.

Guardian Technologies was founded in late 1989 by North and an associate. By his own account, North said his company's business has grown exponentially over the last two years, filling the body armor orders of more than 70 police departments in the United States as well as armies in several foreign countries, which North said he could not name for confidentiality reasons.

For more information on the Invest-in-a-Vest program, call 1-800-67-VESTS.

# Art month a favorite at school

## Jennie Dean students meet 'real live artists' from Manassas area

By MARTHA WALLENGORST

Weekly Gazette Correspondent

Each March heralds Virginia Youth Art Month. The children at Jennie Dean Elementary say it's their favorite school month of the year because their art teacher Michelle Charnecki always has a special program for them, they get to meet "real live artists." Since the school reopened, Charnecki has invited four women from the Manassas community who are fairly well-known local artists.

"We try to celebrate March with a lot of different art activities and this is the high point for the children. They just absolutely love this. It's important for them to know that

people make their living doing this and that they can think about this as a profession and not just as a hobby," says Charnecki. "So that is what these artists try to stress." So last Wednesday, the children of Dean were treated to the talents of oil painters Mary Reilly and Linda Parker, watercolorist Karyn Hume and pastel artist Joanne Ramsey.

Mary Reilly was quickly remembered by the students. They remembered what she talked about last year and were eager to see what she was going to do this year. When the children walked into the room, they were more than pleased to see that she had finished and brought with her the painting of the cat she had worked on and discussed with

them last year.

Each artist showed the students the medium that they work in. They explained how their particular type of paint work, how to thin it for different effects, the type of material that they worked on and why. Yet the most asked question of these artists was, "How do you erase it if you do it wrong or it just doesn't look right?" Reilly showed them that you can change things, cover up things and build over mistakes with oils, but many of the children were awed with watercolor artist Karyn Hume when they found out "you do it over until you learn not to make mistakes, because mistakes can't be taken out of watercolors."

"It's important for the kids to es-

pecially see them actually working. It's not unlike what they do. They have got to be patient enough to continue the next several steps so that their end product can look just as good, or as close, as the real artist. Many times they just don't want to continue or keep going to put on those extra finishing touches that make the painting good," said Charnecki.

All four artists are members of the Manassas Art Guild and produce professionally yet they enjoy giving of their time to the children. "It's nice to encourage the kids to be creative and to see creative so they can do it [art] any way they want to do it," says Linda Parker.

# Realtors Employ New Methods to Gain Edge

## Competition Demands Creativity in Market

By MICHELLE LEHNER

Weekly Gazette Correspondent

One day soon guests at the Marriott Washington hotel near Dulles Airport will be able to pick up a courtesy phone in the lobby, push a button, and reach the real estate agents at Chimney House Realtors in Reston. The phone is just one new marketing technique that Chimney House hopes will give them a leg up on the competition.

In the highly competitive world of real estate, agents' techniques range from such innovations as the courtesy phones to the tried-and-true multiple listings. "Every real estate agent has a different favorite method to improve sales, says Barbara Aaron of Chimney House Realtors. "Some of our Realtors like to recruit potential buyers around this time of year with flyers designed to look like tax forms which include information

potential buyers. Thus, many marketing techniques are directed at Realtors. Flyers are often sent to other agents about properties on the market, and some agents schedule brokers' lunches or tea parties at available houses in order to get more agents to see it.

"One of our agents last year was very creative with one of her lunches," says Aaron. "She sent invitations to Realtors in the shape of a baseball and had a baseball theme lunch of hot dogs while the Realtors viewed the property."

Ernie Miller of Better Homes Realty in Vienna says, "Brokers' lunches are very popular. The more food they serve, the more people will show up. Sometimes this works to sell property, but I still think the best techniques are the simple ones of the MLS (multiple listing service), advertising and yard signs. We also send out a lot of bulk mailings to other real estate offices and to potential buyers in targeted communi-

ties."

Carolyn Rodenberg of ReMax in Springfield emphasizes the importance of attracting other agents to listings.

"We send lots of flyers to other brokers because it is critical to get other agents familiar with the property so they will bring buyers to see it. We do a lot of brokers' lunches, too," she says. "Once we had a drawing for a \$100 gift certificate at Nordstrom's for all the agents who visited our open houses on one day."

Rodenberg has another technique she hopes buyers will appreciate: marking available parking spots at homes that have assigned parking. "This makes buyers aware that assigned parking comes with the home, and makes it easier for them to come into the house."

Financial incentives for buyers such as help with closing costs, a down payment, or decorating allowances have been popular for some time.

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# Opinion

March 18, 1992

## Letter

### United Way defended

To the Editor  
I am writing to you to shed some positive light on the United Way in response to all the negative publicity that has been given to them based upon the actions of Mr. Anamony, the President of the United Way of America.

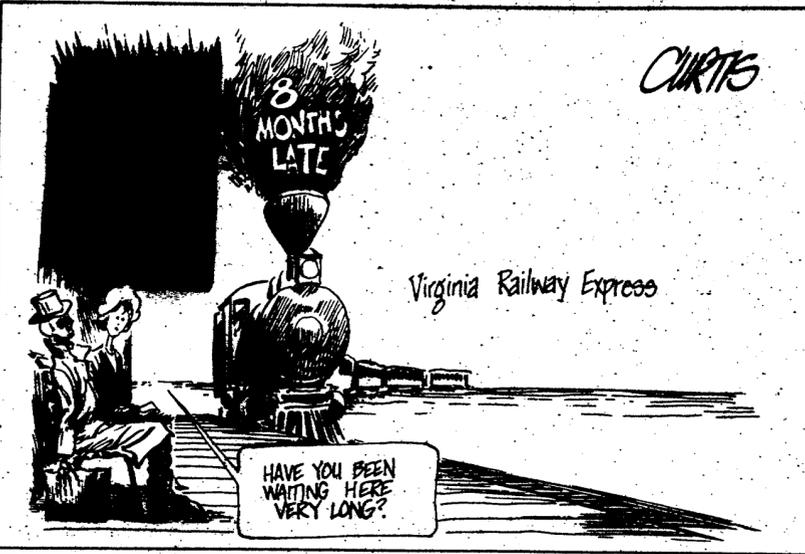
I think that it is important for the public, and especially those people who have been caring and gracious enough to support the United Way over the years, to know that this type of financial excess is not typical of the program as a whole. The National Capital Area Organization, which includes the Prince William County Chapter was one of the very first to withhold dues to the United Way of America (a trade association only, not the headquarters of any local United Way) due to the excessive salary of the President. This confirms my trust in them.

Ms. Lucy Beschamp, the Regional Director for the Prince William United Way Chapter and her staff have long provided organizations like SERVE with superior support and care. Approximately 19 percent of SERVE's income comes

from The United Way Campaign. The portion of every dollar donated that is passed on to the member agencies has increased the support level from .91 to almost .93 per \$1 donated. This indicates that administrative and other expenses have actually decreased, and that more of your donation is reaching those who need it.

Please do not give up on nor turn away from such a fine program as The United Way because of the actions of one individual or group. This is a fine program, run by caring people, many of whom volunteer their time and effort in order to enable agencies like SERVE to make a difference in the lives of those who are less fortunate than most of you reading this letter. Continue your support, and trust those in the management positions to do the right thing and get the program back on its feet. As a member of the media, offer The United Way equal space to list their numerous achievements. It is only fair. Thank you.

ROB HELTZEL  
President  
SERVE Inc.



### Let Us Know How You Feel: Write

Drop us a line. If you have any cheers, jeers, thanks-lots or bon-mots, write them to the Weekly Gazette. Be sure to include your name, address and daytime phone number in your letter. The editor reserves the right to edit any correspondence for size, taste or legal considerations. Our address is: 12040 South Lakes Drive, Reston, Va.

# Spring Real Estate

March 18, 1992

## A Country Estate Custom Home in Broadlands Has 3 Wings, 2 1/2 Acres of Property

By ROXANNE JONES

Weekly Gazette Correspondent

Country estates do exist in Manassas. Broadlands, a development of custom houses on Vint Hill Road, is a community of large sprawling homes on acres of land nestled in the Prince William countryside. Away from the hustle and bustle of the city, the development is still six miles away from the Virginia Rail Express Station in Manassas, and within three miles of both the Prince William Golf Course and the Lake Manassas Marina.

Den Radtke, the listing agent, separates the house at 9193 Broadlands Lane into three wings because of the three separate heating systems in the house.

Just inside the double front door, the bedroom wing on the right side of the ceramic tiled foyer contains five bedrooms. All have six panel doors and share a bathroom with beige ceramic tiles. One of the rooms was converted into an office with built-in shelves on one wall.

The center wing of the house contains a formal living room, dining room, kitchen, family room and a master suite.

Up the hardwood stairs with oak spindle railing, the hardwood floors continue into the entire master suite. A sitting room at the top of the stairs features a slate fireplace with a dental trimmed wood mantle. Four windows line the rear wall and give a splendid view of the wooded backyard from both the bedroom and the sitting room. A hall from the bedroom is lined with two closets and leads to a bathroom that is big enough to install a jacuzzi.

Downstairs, the living and dining rooms have beige plush carpet with that sink-into feeling. These formal rooms are in the front of the house.

The kitchen, adjacent to the dining room, and the family room have red ceramic tile flooring and several walls of brick, including the back splash behind the kitchen sink. A red counter complements the red brick walls and the floor. A corner, raised hearth, brick fireplace adds addi-



STEVE REDA/WEELY GAZETTE

The house at 9193 Broadlands Lane features three separate wings, requiring three individual heating systems. The list price for the home is \$289,997.

tional heat to the family room. Two sets of french doors, one in each room, lead to an enclosed porch that looks like another room in the house.

The porch, while unheated, has windows with screens and can be used in any mild weather. A vented, brick gas grill stands at one end of

the porch, and two planters are built into the brick floor.

Doors lead to the fenced-in backyard and a 43 foot Anthony pool. A 40 x 40 foot deck next to the pool features lights in the trees and a built-in serving bar.

The third wing of the house is the

entertainment center. A large room features a raised hearth, brick fireplace, and up a step, a room with a bar big enough to fit several tables has an arched window to let in light.

The asking price for the house at 9193 Broadlands Lane is \$289,997. For more information, call 369-4310.

## Real Estate Market Enjoys Sales Surge

By MICHELE LAMMER

Weekly Gazette Correspondent

"Hope springs eternal" is a phrase with special meaning for real estate professionals who depend on the spring season every

year. After the long winter slowdown, spring is a time of rejuvenation for the local market.

In 1991, with the economy suffering from a recession, those hopes were mixed with a bit of apprehension. The sales slow-

down that extended through most of last year has been hard both for sellers and Realtors. But happily for everyone, this year spring came in January. Local Realtors report a surge in sales for both January and February and a

matching rise in sales for the first week of March.

Mortgage lenders are overwhelmed with the combination of current owners refinancing and new homebuyers applying for loans. According to Bob Mulligan of Shannon & Luchs of Vienna, "January and February were excellent months for us, better than

last year. Purchasers in greater numbers are convinced that interest rates are as good as they will get. There's plenty of inventory, and prices are competitive. We're seeing movement across the board, but not equally. There's still more sales on the low end. We're seeing more first-time buyers. Continued on page 10

## VIEWPOINT

What degree of disclosure do you think is appropriate regarding the 355 members of the House supposedly involved in the check kiting scandal?



**David Boynton**  
Administrator  
Manassas  
"If what they've done is criminal, indict them. If not, leave them alone. Compared to the vast amounts of taxpayer money they waste every day, this isn't that important. It's their own dumb bank."



**Sean Shobe**  
Student  
Manassas  
"Their inability to balance their checkbooks is representative of their inability to balance the budget. I say bring them all out into the open."



**Maryann Nanocchio**  
Retired Banker  
Manassas  
"I have mixed emotions about naming them. Bouncing a check due to an error is one thing, but doing it constantly is something that should be punished. They have too many privileges as it is."



**Tim Heister**  
Student  
Manassas  
"We gave them their jobs; we should know what they're doing. If they're bouncing checks, how well are they running the country? If I knew which ones were doing it, I wouldn't vote for them."



**Joe Para**  
Telephone Technician  
Manassas  
"If they're abusing the banking facility deliberately, it can decide whether or not they should be re-elected."



**Heather Lawless**  
Housewife  
Manassas  
"I think they should tell everybody's name. We have to pay a fee when we bounce a check; why shouldn't they? It makes you wonder what other secrets they're hiding."

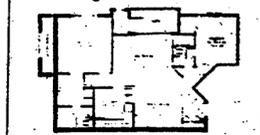


**Richard Holland**  
Equip. Installer  
Manassas  
"It's not necessary to expose them. Make them pay back the money and not do it again. Too much time is spent pointing fingers. I'm tired of wasting the taxpayer's money on these debates."

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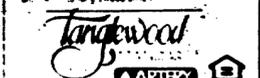
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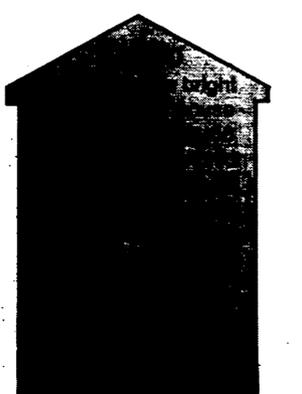
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# Real estate

Continued from page 9

homebuyers than ever." "Another sign that I think is indicative of the market's improvement is that we are recruiting agents right now and getting a big response. So people must think things are improving," says Mulligan. According to Maureen Dunn of McEneaney Associates in McLean, "January and February were fantastic months for us, and both were better than almost any month last year. Interest rates are probably the biggest factor in the increased sales, combined with steady prices or even lower prices. This makes houses more affordable."

Dunn says, "The bulk of the activity is still in the under-\$300,000 range, but eventually that should spread to the more expensive homes. The lower-priced homes are moving quicker, and we've even had several multiple contracts on places." Dot Swodger, a broker at Re/Max Elite Properties in Burke, also reports that several of her properties have had two or three contracts at once. "Our settlements in January, February and the beginning of March have been tremendous, so we're very upbeat. There's been a huge improvement in the market," says Swodger. "This is just a great opportunity for first-time buyers, with prices down and interest rates down. The Community Homebuyers pro-

gram has helped a lot of couples with good incomes and no savings get into houses with just three percent down." According to Swodger, "Most of our sales have been in the under \$200,000 price range, but volume has increased in all areas under \$500,000. It will take a little longer for houses above that level to improve in sales. But getting the first-time homebuyers in is a good step, since everyone else then will start moving up again." Millie Sydnor of Mount Vernon Weichert in Fairfax shares Swodger's optimism about the future performance of real estate in this area. "When you get first-time homebuyers in the market, then you start a move-up process. The person who

owned the condo sold to a first-time buyer will move into a townhouse, and the townhouse owner will buy a colonial in a subdivision, and the colonial owner will buy a larger house on a half acre, and so on," says Sydnor. "Our office sales volume has picked up 52 percent over last year," she says. "We had 240 people attend our open houses last Sunday, and lots of attendance at our seminars on how to buy a house. Most of our sales volume is in the low to middle range, but the upper end is starting to see activity too." According to Sydnor, "The improved sales overall are unexplainable since good interest rates have been around for a while now. I think something just came over everyone

and they finally realized this is a good time to improve their lives. A lot of people have wiped out their debts and gotten themselves in a better position to qualify for loans, too." The proposed tax credit and lower interest rates have helped bring buyers into the Centreville office of Prudential Preferred Properties, according to Anne Ruthling. "We have had 11 sales just in the first week of March," says Ruthling. "This is a significant flag that the economy has picked up and people have more confidence. More of our sales have been in the low to middle price range, under \$250,000. Our focus is on first-time homebuyers, helping them get into the housing market."

## At Wellington, Dozens Of Little Things Make Neighbors A Lot More Than Just The People Next Door.

Lending a cup of sugar, taking time to say hello, feeding the cat when the neighbors are away, taking an interest in the children next door — here at Wellington in Manassas, the examples of neighborliness are endless. And each one contributes to the feeling that Wellington is a very special place. Of course, wonderful neighbors are only part of the magic. Nestled in a quiet corner of historic Old Town Manassas, Virginia, Wellington has everything you've been looking for — parks, tot lots, bike paths, a swimming pool, a community center, a woodland pond for fishing and winding streets filled with lovely homes. All in all, it's a restful retreat from the workaday world. Yet with I-66 and the coming commuter train nearby, Wellington is convenient as well. Come out and see for yourself. Once you do, we think you'll be back to stay.



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# Manassas Life

March 18, 1992

11

## Community Briefs

**Metz Posts Honor Roll**— Grace E. Metz Junior High School Principal Ann Yeck is pleased to announce the 3rd six weeks' Principal's Honor roll as follows: 7th Grade: Ryan Althoff, Angela Armentrout, Matthew Arterburn, Kelly Chandler, Amy Lynn Donahue, Scott Elliott, Sarah Gortney, Jennifer Herrig, Angela Hickman, Laura Krusch, Quin Lie, Eric Musch, Theresa McKibben, Rebecca Midkiff, Aimee Parker, Tricia Ray, Megan Shoup, Kate Tindall, Mayur Vaghani, and Michael Walsh. 8th Grade: Lisa Beach, Candice Brooks, James Button, David Cerasale, Lawrence Crowder, Christopher Daily, Kimuyen Dinh, Kimberly Dixon, John Henderson, Nathan Higgins, Joseph Hughes, Lindsey Lloyd, Melinda Mackereth, Thomas Owens, Sarah Ravelle, Stephanie Reynolds, Jeffrey Schornick, Darcy Weber, and Lori Zazzaro. 9th Grade: Jillian Anspach, Tapan Bhargava, Heather Herb, Kendra Langlois, and Michael Libesny.

The 1st Semester Principal's Honor Roll is as follows: 7th Grade: Leigh Abbey, Matthew Arterburn, Amy Lynn Donahue, Erin Gay, Rosanne Gross, Jennifer Herrig, Angela Hickman, Laura Krusch, Julia Lind, Eric Musch, Aimee Parker, Lauren Peacock, Shawn Potter, Tricia Ray, Stephanie Stultz, and Michael Walsh. 8th Grade: Lisa Beach, James Button, David Cerasale, Lawrence Crowder, Christopher Daily, Kimberly Dixon, John Henderson, Brook Larson, Lindsey Lloyd, Melinda Mackereth, Jessica Rath, Sarah Ravelle, Stephanie Reynolds, Jeffrey Schornick, Darcy Weber, and Lori Zazzaro. 9th Grade: Jillian Anspach, Tapan Bhargava, Heather Herb, Kendra Langlois, and Michael Libesny.

**Manassas Park High Announces Honor Roll** — The Manassas Park High School is proud to announce it's second nine weeks honor students. Principal's Honor Roll. Those students are: Ninth Grade: Shawnte Brooks, Jennifer Estright, Wendy Faircloth, Rachel Leach, Gina Martinez, Regina Miller, Charles Payne, and Danielle Upshur. Tenth Grade: Jessica Ficarro, Nakhia Harrington, Jennifer McCarthy, Kimberly Morris, Theresa Phelan, Mollie Rigney, and Laura Van Dyke. Eleventh Grade: Sandra Cogan, Jennifer Corboy, Tammy Hagerman, Toni Harrison, Seundra Hogan, Amie Kidd, Rebecca Nazarene, Deborah Pappin, Curtis Sullivan, and Marjorie Welch. Twelfth Grade: Liletta Evans, Gloria Membreno, William Stoelting, and Kenya Whitener.

**Riley Receives Navy Commendation** — Marine Capt. Patrick D. Riley, son of Demetra L. and Francis X. Riley, Jr. of Manassas recently received the Navy Commendation Medal. Riley was cited for superior performance on duty while serving as the Enlisted Operations Training Officer with the Marines' Personnel Procurement Division Headquarters in Washington, D.C. He was responsible for training Marines at formal schools and in the field. He is currently stationed at the Ninth Corps District, Shawnee Mission, Kan. Riley joined the Marine Corps in May 1981.

**Molina Returns From Marine Exercises** — Marine Lance Cpl. John R. Molina, son of Joseph P. Molina of Manassas, recently returned from Combined Arms Exercises '92 with the Marine Air Support Squadron-One, based in Cherry Point, N.C. Weems Elementary PTO held their annual Spring Craft Fair last week. With crafters coming in from Manassas as well as all over the Northern Virginia area this show was a family affair. Many of the crafters knew each other. Some even have children who attend Weems.



The annual Weems Elementary School Craft Fair featured a family-type atmosphere. Here the Beecher family (l to r: Angela, Saul and their daughter, Amber) talks to exhibitors Pat Franklin, far right, and Sue Pelley.

## Weems' Craft Fair was a Family Affair

Variety, Uniqueness in Crafts, Hobbies Typify Annual Exhibition

By MARTHA WALLINBORST

Weems Elementary PTO held their annual Spring Craft Fair last week. With crafters coming in from Manassas as well as all over the Northern Virginia area this show was a family affair. Many of the crafters knew each other. Some even have children who attend Weems. "We have been hosting a fall craft show since the school opened," says Saul Beecher, Co-President of the PTO. "The neighborhood, the kids, everyone has come to look forward to the craft shows. Three years ago we decided we had a lot of fun doing that. It takes a minimum amount of work, an intense one or two months

'The neighborhood, the kids, everyone has come to look forward to the craft shows.'

and then we're ready to go so we started doing two a year. The fall fair is bigger and draws from as far away as Tennessee, North Carolina and West Virginia. We essentially

get our crafters by word of mouth and recommendation. Then we look at what they've got." Unlike other fairs in the area, the Weems fair is not juried. "We check peoples crafts mainly so that we have a good variety of wares and not all stuffed bunnies or picture frames." And what a variety they had. One crafter was making silver jewelry, another had leather crafts, varieties of country items down to handmade butter churns and flower arrangements. There was something for everybody at the fair. "Crafters are a unique group of people," said Mr. Beecher. "They are just as likely to spend their money at other tables and to



**Pa. William Hospital**  
February 3  
A daughter, Megan Marlene McDonald, was born to Tammy and Kenneth McDonald, of Man-

assas Park.  
A son, Alexander Joseph Maceada, was born to Lori and John Maceada, of Manassas.  
A daughter, Jennifer Chavarria, was born to Marie and Jesus Chavarria, of Manassas.  
February 4  
A son, Cody Len McGovern, was born to Kathleen McGovern, of Manassas.  
A son, Cody Andrew Allister, was born to Robin Allister, of Manassas.  
February 5  
A daughter, Zenebia Yovan

Payne, was born to Sunita Payne, of Manassas.  
Twin daughters, Caitlin Ann and Jessica Gwen Miller, were born to Heather and Gordon Miller Jr., of Manassas.  
A daughter, Kelly Nicole Dubell, was born to Mary and David Dubell, of Haymarket.  
A son, Quinn Gannon, was born to Amanda and Justin Gannon, of Manassas.  
February 6  
A son, Eric Edgardo Amaya, was born to Fanny and Walter Amaya, of Manassas.  
A daughter, Sydney Danielle Drees, was born to Kimberly and

Thomas Dineen, of Manassas.  
A daughter, Meghan Colleen Herr, was born to Teresa and William Herr, of Manassas.  
A son, Patrick Alexander Manning, was born to Whitney and Patrick Manning, of Manassas Park.  
February 7  
A son, Kevin John Lambrecht, was born to Lisa and Kurt Lambrecht, of Manassas.  
A son, James Mitchell, was born to Janet and Mark Mitchell, of Manassas.  
A son, Tawnee Tremaine Harris, was born to Valerie Harris, of Manassas.

A son, Joseph Truman Yarborough, was born to Denise and Ernest Yarborough, of Manassas.  
A daughter, Morgan Alexis de Silva, was born to Stacie and Arnaldo de Silva, of Manassas.  
A son, Dustin Dean Gough, was born to Karen and Dean Gough, of Manassas.  
February 8  
A son, Robert Fitzgerald Williamson, was born to Roseanne Williamson, of Manassas.  
February 9  
A son, Anthony Craig Dunham, was born to Patricia and Norman



# Sports

March 18, 1992

## Soccer's competitive edge

### With addition of Hylton High, it's a wait and see attitude

By JOHN NEGOTI  
Weekly Gazette Correspondent

The demographic changes resulting from the addition of Hylton High School to the highly competitive Commonwealth district has produced a wait-and-see attitude among many area soccer coaches.

Even Osborn Park, the team that was first in the district during the regular season in 1991, is not overly optimistic about this season.

The Yellow Jackets have reason to feel uneasy. Only eight seniors are returning this year, and many would-be Yellow Jackets, are now playing for Hylton High School. Osborn Park's personnel problems are compounded by the fact that their long-time boys' varsity coach Ken Krieger, also relocated to Hylton High School. Larry Nemrow is Osborn Park's new varsity coach.

Returning Yellow Jackets include all-state player Dave White, all-District player, Dave Clark, goalkeeper, Danny Murphy, and Tod Baillif, on defense. Osborn Park will have the help of two talented new players, all-district basketball player, Pat Flan, and exchange student, Morton Yrmark.

"We have the talent to be competitive," said Nemrow. However, he acknowledges that his team will have to work hard to be as successful as last year's team.

Some key players who would have joined this year's Osborn Park team, but now are Hylton players, include Robby Reynolds (a regional team player with the United States Youth Soccer Association), Howard Davis, Chris Engstrom, Kevin Terne, Greg Lenza (brother of 1991 district player of the year, Billy Lenza), and goalkeeper, Danny Britton.

Although newly formed Hylton High School acquired many young players who would have gone to Osborn Park, as well as coach Ken Krieger, this team also must overcome many challenges to be successful in the 1992 season.

First of all, Hylton's players are young and inexperienced, mostly composed of juniors and sophomores. There are no seniors on the Hylton team. Krieger said he sees both benefits and drawbacks to having such a young team.

"We're starting out at the bottom of the ladder and we've got to take it one step at a time," said Krieger, "and then by the time they become seniors, understanding the responsibilities that they accepted at a younger age may benefit them more as a junior or a senior. Of course it can always work the other way and come right back in your face."

Secondly, many players are new to Krieger's program. The players "want to learn the game a little, as well as now they've got to understand exactly what I want, what kind of person I am, and what kind of team I want to have on the field," said Krieger. "And I think all of that involved with such young kids is a little bit of a shock to their systems. But they are starting to accept it very quickly, and absorbed most of the material. Hopefully they can absorb it and put it into a game."

Hylton already suffered a major personnel loss before the season has even started. Robby Reynolds, one of Hylton's most promising players, broke his arm and may not be back until the first couple weeks of April.

Reynolds "is still very tentative even the first couple weeks of April. Right now, that's a rather big loss, already before the season has even started," said Krieger.

Osborn, having lost a number of key players, is also tentative about its prospects in the 1992 season.

The Eagles lost eight key players — two of them were first team all first team all state selections. Three-year goalkeeper Jason Premier is also gone.

"I lost a lot of key players, and am replacing them with some young talented players," said Eagles' coach

Dave Larson. "They haven't played together as much, I don't know if I've lost a lot of seniors, eight seniors is a lot, but they were just some real key players, which could hurt us."

The Eagles are a very young team with nine sophomores and one freshman on the varsity roster. Players P.J. Zenewicz, Jimmy Powell, Henry and Doug Meradiaga, and Jason Tiete are all returning.

"I have some kids going to come back for me this year, and I'm going to depend a lot on them," said Larson.

"I think we're young, however, I think we'll be competitive in the district," Larson said. "I'm not going to say we'll win the district, I'm not going to say we'll finish last in the district. We're looking for a winning season, and I think we can be competitive with the teams in our district."

But Stonewall Jackson, one of the most chaotic of teams in the past with three different coaches the last three years, holds the most experience — ten returning players, six of whom are seniors. Coach Bill Sorrell coached women's varsity last year.

"Being new to the boys this year my objective is to win them all," said Coach Sorrell. "We'll try to give it our best shot, and go for what we have, put it together, get a team effort and see what we can do with it."

Among those seniors returning are halfback Billy Kanahagen who made 11 goals last year; forward Dave Grids, seven goals last year, halfback Jerry Netzer, sweeper, Chris Fink, fullback Damon King.

All of the coaches believe that the Commonwealth District will be very competitive this year, and all of the coaches believe that Woodbridge will be the team to beat.

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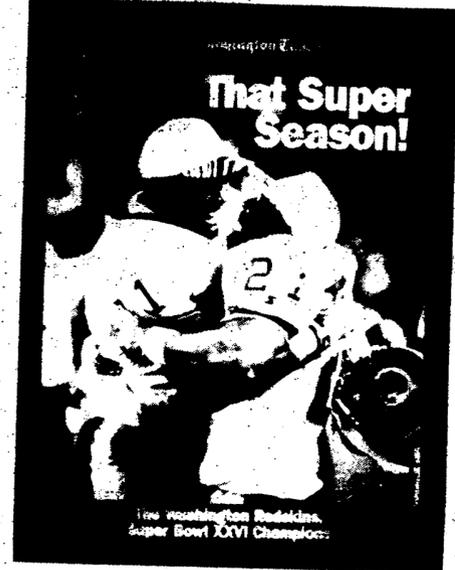
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INDEX

- 001 - 029 --- REAL ESTATE
030 - 040 --- ANNOUNCEMENTS
041 - 050 --- MERCHANDISE MART
051 - 100 --- PERSONAL SERVICES
101 - 199 --- INSTRUCTION
200 - 299 --- SERVICE DIRECTORY
300 - 399 --- PROFESSIONAL SERVICES
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RESTON: 2 Br, 1 Ba Condo. Over 1,000 sq. ft. Full cathedral ceilings, w/d, walk to Metro, bus, community center. Small pets ok. \$795 mo. Gas heat incl. 450-9515.

RESTON: 3 Br, 2 Ba. W/D. Shadowwood. \$750+ dep. 475-8424.
RESTON: 2BR 1BA condo, w/d, fl, 2nd floor, 5min Tysons, \$795. no pets. 481-3837.

RESTON LG 1 BR condo, nr toll rd, w/d, w/c carpet, small pets OK. \$600+ elec. 520-9279.

RESTON: 2 BR, 2 BA, sunroom, w/d, fl, Spacious, quiet. Sub lease. \$775. (currently renting \$840 mo.) 6 month lease. 831-9291.
FAIRFAX CITY: bmt. apt. 1BR, 1BA. Priv. entrance. \$375 incl. util. Singles only. Call owner. 355-3727.

ARLINGTON: 1 Br apt. located in Arlington. Close to Ballston Mall & The Pentagon. \$695 mo. plus 1 mo. deposit. Contact Mary at 703-536-5367.

ALEXANDRIA: Single fam. hse. Non smoking profes. for lg. BR. w/priv BA. In exclusive neigh. util. included. Flex terms. \$550mo. weekdays 825-1001. 461-5916.

HERNDON: 3 M, lakeview TH, MF, n-smkr. \$422.50+/util. 703-494-4371.
HERNDON/FRANKLIN FRM: Prof non-smkr lg to shr 3BR TH. Beaut. w/d, priv. backyd, no pets. \$275. 703-471-5782.

STERLING PARK N/Smking prof BA, priv. ent, lg BR, priv BA, shr laundry & kitchen, \$500. 703-430-1081.
VIRNA: Roommate to share house. Avail May 1, w/2 meals. Quiet cul-de-sac near Vienna Metro. Own washer, smoker ok. \$400. -util & sec. dep. Eve 255-2978 dan or Share.

CENTREVILLE 3 room mini apt, prt lower lvl in TH. Prof N/Smkr. \$425. 703-709-0144 Bath.
FX: New 3 M TH, prt BA, deck, n/Smkr, no pets, rent neg. 703-817-1286.

MT VERNON: Spl. fam. house, 2 ms for rent, MF, \$350/mo. Full use of hse. util. included. 703-795-5325.

RESTON: 1BR fully furn. condo close to shopping, employment, buses. Inc. sep. LR, DR, eat-in kitch. W/d. \$750-elec. 3 mo min. Call after 6pm 703-787-6743.

ALEXANDRIA: Unfur. 2BR 1BA, yard. 5th. Metro. 1215 Queen St. \$525/mo+util. 256-6913.



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Beautiful, quiet, oceanfront, 2 BR, 2 BA, luxury condo, sleeps six, all amenities. 301-299-7879

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MYRTLE BEACH-Oceanfront 3 BR, lux condos, all amenities. Ocean rates. 919-789-3981.

RESTON-TALL OAKS: 3br, 3 1/2 ba TH w/d, deck, patio, a/b, bmt. \$148,500. PLS CALL 703-787-8927.

RESTON 2 1/2 BR, TH, deer, new plush carpet, new ext paint, pool & tennis, school across st. \$125K. 703-688-0184.

RESTON: beautiful 3 M, 3 BR, 2 1/2 BA, TH w/d, deck and garage, mint cond, \$177,900, open Sun. 703-476-1208.

RESTON: MUST SELL! RELOCATION 2 BR, 1 1/2 BA, a beaut., \$85,500 owner 703-620-5590.

RESTON: 2BR, 1.5 BA condo, \$740 inc. util., pool, balcony, etc. Location 703-537-1987.

25 Comm. Leases

AFFORDABLE P/T OPC (s) - Alex., Bethesda, DC, Fairfax, Reston, Rosslyn & Tysons. One low price incl. office, conf. rms, receptionist, answer mc, mail svc, a/bk, listing, access to WF, desktop pub., copier, fax, tele, natty, F/T etc (s) also avail. We guarantee best service in best price. 703-683-8882.

FAIRFAX CITY: Storage only. \$50/yr. \$200 mo. 773-2628.

PRIME RENT SPECIAL
Instant P/TFT office. One year Co. a profit lease for \$175/mo. incl. receptionist, phone ans, voice mail, prestigious address, rest, office, confer rm, fax, copier, w/c graphics & more. Fax terms 703-478-2200.

GREAT FALLS-SMALL OFFICE COMPLEXES, several sizes available. Very reasonable rates. For more information call George at 728-4878.

GREAT FALLS-5000 square foot ground level retail space at Village Centre. Two entrances and rest to restaurant. For more information ask for George at 728-4878.

SMALL OFFICE COMPLEX: North Reston area. Professional Center condo, sep. priv. ent., at-grade, ceramic tile common area, lg. BA w/shower, lg. kitchen, app., heating sys., sep. A/C. \$1900/mo. + elec. 703-435-8322.

25 Money to Lend
FAST CASH for your trust deed or other take-back mortgage. Best price and quick funding. Call Mike at 703-263-7919.

30 Legal Notices
I, Gholam R. Masoudian have lost my passport if found please contact me or return to the Iranian Embassy.

35 Found
LOST CAT: Grey tabby w white front feet. Neutered. M. Name: JODY. 703-471-5017.

36 Found
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OPEN HOUSE
RESTON SOUTH LAKES \$299,500
LAKEFRONT OPEN 1-5 SUNDAY
Spectacular view! Party on huge lakeside deck from 24x22 great rm & gasbolic & 2nd M fam m/v/d/ckl Brkfstake rf, 3 M, 3069 of TH, 3BR, 3 1/2 BA, 2 1/2 pl, oak fl, in sunken liv & din rm. Walk to best schools, shops. REDUCED \$29K!
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35 Lost
LOST CAT: Grey tabby w white front feet. Neutered. M. Name: JODY. 703-471-5017.

**"AN IRON PUMPER"** I'm a 22 year old, single, fit, fun-loving, attractive SWF. Must be fitness minded & have a giving personality. European/Russian descent is a plus. Write to me at: Box 2838, 2300 University Ave., St. Paul, MN 55114. Leave message & p. #. Box 2838.

**2. GOOD LOOKING** athletic, humorous, SWM 24, grad student, 1 prof, disenchanted with bar scene but not ready for church going. ISO 2 hrs. in (+) attractive, genuine, SWFs to meet for a drink & conversation. Box 1093.

**30 SOMETHING 5'4"**, petite, attractive, Oriental, honest, sincere with sense of humor. Who enjoys dancing, movies, sports, dining out, romantic evening, trying new things. ISO W/M prof, mature, good looking, athletic, 30-45, 5'9", who has similar interests for friendship & lasting relationship. N/m/r preferred. Box 3259.

**38 SDWM, 170 LBS,** financially secure, enjoys movies, racing, reading. Looking for SF warmer interests & great personality. With possible relationship down the road. Box 2875.

**39 Year Old DWM ISO a Woman** 35+ for friendship & romance. Children a plus. I enjoy dinners out & sit, sports, slow dancing, gentle touch & most of all... spooning. Box 6755.

**AAA RELATIONSHIP** leading to marriage sought by single SWF in her 40's who is attractive, educated, & easy to get along with. Likes the simple things in life, the beach, movies, dancing, dining & quiet times together by the water (I make good love). You are 5'10" or over, professional, financially secure, n/m/r, n/bared, can touch your toes & can provide just as much companionship as my dog. All things enjoyed. Let's give us a try! Box 2951.

**ACTIVE SWM 38,** cute, in shape, whimsical of humor, ISO 28-38 SDWF for fun, sun and romance. Loves all outdoor activities: tennis, skiing, beach, sailing, and indoor ones: dining, fireplace, and conversation. Northern who loves Southern living. Box 1104.

**ADORABLE, SAM, 31,** ISO single female, 28-36. Need a friend who's caring, like music, enjoys the outdoors & my good food. I'm a cost guy who would love to go to lunch a nice girl. Leave message & p. #. Box 2829.

**AFFECTIONATE, FUN,** SWM 28, 6'1", 170 lbs, brown hair, hazel eyes. ISO SWF, 25-30, who's appearance shows she cares about herself, is confident, determined, good oriented & likes to be someone who is open-minded, kind & sensible. Box 2867.

**A KIND HEARTED GUY,** 33, desires the friendship and company of an intelligent, attractive, affectionate woman to share movies, outdoors, foreign food, walks, quiet times together. If you desire a sharing, caring relationship, give me a call. Box 1024.

**ALL WOMEN:** With the warmth of sincerity and humor are beautiful. If you have these qualities, I'm 37, 5'11", n/m/r, Christian, and good sense of humor, and a sunny disposition. Some things I enjoy are: cooking, making wine, reading, walks & picnics in the park. ISO SWM, 25-35, who enjoys doing the above & more. Box 2961.

**ALWAYS A BRIDESMAID,** NEVER A BRIDE but hopes for the future (friendship leading to marriage). I'm 37, 108 lbs, SWF, 25, n/m/r, Christian, and good sense of humor, and a sunny disposition. Some things I enjoy are: cooking, making wine, reading, walks & picnics in the park. ISO SWM, 25-35, who enjoys doing the above & more. Box 2961.

**ALMOND SHAPED EYES** dark brown skin, slender figure, SBF, 36, 5'8", 120 lbs, feminine, warm & affectionate. Enjoy athletic events & writings. Jazz R & B, salsa & muscums. ISO intelligent, positive, active, fit, confident, affectionate SDWM w/an attitude, sense of humor, similar interests & a desire to develop a strong relationship. Box 2961.

**AMERICAN MALE SEEKING** NOT YOU! A VERY RARE GEM! I'm 37, 5'11", n/m/r, Christian, and good sense of humor. Would love to meet pretty, petite female of Oriental, Hispanic or Black descent, 25-35, who has a strong, romantic personality. Box 1134.

**ANY SWF, 21-30** looking for a European touch, who loves to travel & work beaches, but enjoy home and stability. Must like kids. I have a 9 yr old son. Box 1130.

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**ATTRACTIVE, career** Carboen DF, 5'7", light complexion, brown hair, blue eyes. Enjoys nature, affectionate, loves traveling, music, reading and has a great sense of humor. ISO SWF, 25-30, who is fun, intelligent, and would not shy from commitment. Box 1141.

**ATTRACTIVE, 23,** B/WX/M, 5'11", 150 lbs, brown hair, hazel eyes. ISO SWF, 25-30, who's appearance shows she cares about herself, is confident, determined, good oriented & likes to be someone who is open-minded, kind & sensible. Box 2867.

**A UNIQUE DWM** An open, sensitive, romantic, attractive, scientific, father of lovely 12-yr. old daughter. 6'3", fit, runner. ISO warm, open, affectionate, attractive, shapely, professional SDW/M. Box 1024.

**AVERAGE LOOKING DWM,** 40, 5'10", 165 lbs., enjoys running, tennis, horseback riding & skydiving. Looking for SDWF or ISO who is at least one of these activities. Box 2888.

**BEAUTIFUL** is what some people say. I would consider myself sweet, romantic, attractive, scientific, DWF, with a great sense of humor and many varied interests, not really into sports, but I don't mind to do anything. I'm 37, 5'11", n/m/r, Christian, and good sense of humor. Would love to meet pretty, petite female of Oriental, Hispanic or Black descent, 25-35, who has a strong, romantic personality. Box 1134.

**BE TREATED SPECIAL** by prof M, 41, cute, feels 30 who is gentle and patient. ISO sincere, affectionate, professional SWF for friendship/romance. Box 1150.

**CHRISTIAN, 31,** SBF, Cues, quiet, 5'5", n/m/r, no drugs, drinks, enjoys movies, music, reading, watching sports, travel and being around kids. ISO Christian, SDWM 31-38, without children, well-grounded, down to earth, romantic, caring, sensitive, and has sense of humor with same interests who is looking for a long term relationship. Box 1150.

**CHRISTIAN SWF, 30,** blond, warm brown eyes, n-m/r/drinker. Old fashioned, quiet, fun loving & caring. Enjoys outdoors, animals, children, friends & quiet moments. Believes in honesty, sincerity & communication. ISO of Christian male 29 + whimsical nature, for friendship/romance. Box 2859.

**CHRISTIAN SWM 27,** athletic, enjoys camping, long walks, talks, children and holding hands. ISO adventurous Christian woman to share with the simple pleasures our Lord offers us. Box 1080.

**COLLEGIATE SWF 22,** who is congenial and outgoing. I am a student, who is looking for a girl who is a huge sports fan, I am shy and enjoy humorous men. ISO SWM 21-32, who likes to travel, read, watch sports, can show me a good time where it be fun-did or romantic. Box 1107.

**COLLEGIATE SWM 21,** attractive, fun-loving, like sports, pro-wrestling, fitness, music. ISO SWF 18-23 with similar interests. Box 1101.

**COMMITTED** optimism to sharing the love. I'm 37, 5'11", n/m/r, Christian, and good sense of humor. Would love to meet pretty, petite female of Oriental, Hispanic or Black descent, 25-35, who has a strong, romantic personality. Box 1134.

**COUNTRY GIRL 23,** ISO nice ride into the sunset with a healthy city girl who wants desperately to become country. Must want a long term marriage and be willing to relocate to Lahe, SC in an inherited big white country house with a pool. ISO SWF who fits things, build, partitions, & extra rooms, paint walls, install modern appliances, move furniture, raise garden, grow produce, and make love all night, find a full time job, help out 50% with all bills and doesn't mind getting smelly and dirty. Box 1145.

**CUTE, Talented & active** SWF 26, 5'6", looking for fun & warm committed relationship. ISO professional, attractive & affectionate woman 25-40, 5'5", must be professional, who is not afraid of commitment or responsibility, honest, trustworthy, secure in themselves, outgoing, happy, fun-loving, and has a great sense of humor. Would love to meet pretty, petite female of Oriental, Hispanic or Black descent, 25-35, who has a strong, romantic personality. Box 1134.

**DWF, 42,** n-entire/drinker, enjoys these, music, art, sports, outdoors. ISO honest, affectionate, fun-loving, professional SWF for friendship/romance. Box 2862.

**DWM, 34,** 6'8", 160 lbs., professional, down to earth, enjoys sports, outdoor activities & quiet evenings at home. ISO SWF, 27-35 with no children, 5'0"-5'5", 100-125 lbs. Box 2819.

**DWF 48,** 5'6", slim, attractive, intelligent, professional. Would like to meet unattached, educated, prof Soviet Jewish man who speaks English. (Like to learn Russian). Talks humor, arts, sports, and interests. ISO sincere, affectionate, professional SWF for friendship/romance. Box 1150.

**DOWN TO EARTH** man, sincere, honest, love to laugh. Enjoys quiet evenings at home. Loves kids, pets & outdoors. I'm 27, 5'11", 185 lb. I think I'm handsome. But you can be the judge. ISO mature, SDWF 23-30, who is fun, intelligent, and would not shy from commitment. Box 1141.

**DOWN TO EARTH SWM, 27,** 6'1", 155 lbs, sincere, affectionate. I enjoy traveling, animals, var. music, books, movies, and quiet moments. Believes in honesty, sincerity & communication. ISO of Christian male 29 + whimsical nature, for friendship/romance. Box 2859.

**DOWN TO EARTH SWM, 27,** 6'1", 155 lbs, sincere, affectionate. I enjoy traveling, animals, var. music, books, movies, and quiet moments. Believes in honesty, sincerity & communication. ISO of Christian male 29 + whimsical nature, for friendship/romance. Box 2859.

**DWM 49,** 5'9", 182 lb. Good looking, sober, n/m/r, weight lifter, spiritual. Likes beach movies, rock & roll, dining out, quiet times, simple things in life, hanging out with friends. ISO SDWF 35-40, attractive, trim, fit, to share life's pleasures, hopefully leading to commitment. Chevy Chase area. Box 1100.

**DWM, 48,** ISO secure, warm caring SDWM to share life's simple pleasures. I'm reasonably bright, easy going, independent and I love teaching animals, most people and some chick-en. If you think we could have fun together and you're 45-55, neat, clean and intelligent (am I selling for too much?) then call me. Box 2081.

**DWM, 48,** ISO secure, warm caring SDWM to share life's simple pleasures. I'm reasonably bright, easy going, independent and I love teaching animals, most people and some chick-en. If you think we could have fun together and you're 45-55, neat, clean and intelligent (am I selling for too much?) then call me. Box 2081.

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**DWF, N-SMIR, 42 YEARS** Young, attractive, single, 5'7", 135 lbs. Enjoys dancing, skiing, walking. Seeks honest, special man to enjoy life with. Box 2808.

**DWF 48,** Italian romantic, lots of love to give. ISO SWF, 25-30, who is fun, intelligent, and would not shy from commitment. Box 1141.

**DWM, HANDSOME, EXCITING,** DYNAMIC, pasted, single, 5'7", 135 lbs. Enjoys dancing, skiing, walking. Seeks honest, special man to enjoy life with. Box 2808.

**DWM 48,** 5'6", n/m/r, nice guy, honest, sincere, caring, and fun. ISO SDWF 35-40, who is fun, intelligent, and would not shy from commitment. Box 1141.

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**DWM, HANDSOME, EXCITING,** DYNAMIC, pasted, single, 5'7", 135 lbs. Enjoys dancing, skiing, walking. Seeks honest, special man to enjoy life with. Box 2808.

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**DWM 48,** 5'6", n/m/r, nice guy, honest, sincere, caring, and fun. ISO SDWF 35-40, who is fun, intelligent, and would not shy from commitment. Box 1141.

**EMOTIONALLY** and financially secure, petite, brunette SDWF in late 30s who enjoys dancing, biking, and living life to fullest is ISO SWF playmate who enjoys similar activities. Box 1046.

**ENGINEER DWM, 60,** 5'9", 170 lbs, brown hair, brown/green eyes, secure, independent & healthy who desires to meet lady 35-45, honest, attractive & slim, who has a desire for life and needs some luck for companionship & mature relationship. If you don't want to be sorry. Box 5279.

**HANDSOME SM, 6,** 45, physically fit, warm, empathic, unpretentious, well educated, eclectic ISO SDWF 30-45, attractive fit lady who enjoys dancing, golf, boating, swimming, dancing, laughter and an incurable romantic. Dare to take a chance and you'll be answered. Box 6721.

**HANDSOME SWM 5'8",** 165 lbs. Short curly hair, brown complexion. Likes beaches, movies, and quiet evenings at home. ISO SDWF 35-40, attractive, trim, fit, to share life's pleasures, hopefully leading to commitment. Chevy Chase area. Box 1100.

**HANDSOME SM, 6,** 45, physically fit, warm, empathic, unpretentious, well educated, eclectic ISO SDWF 30-45, attractive fit lady who enjoys dancing, golf, boating, swimming, dancing, laughter and an incurable romantic. Dare to take a chance and you'll be answered. Box 6721.

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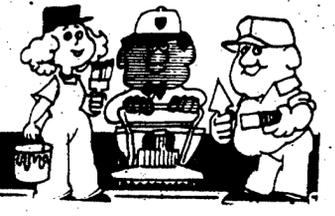
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Tree root removal, climbing, hot clearing, tree trimming, light hauling, removal removed.  
Fully Insured  
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**266 Roofing**

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**287 Windows**

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**287 Windows**

**STEVE'S WINDOW WASHING SERVICE**

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**287 Windows**

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Curtains, Pillows, Balloons, Dressmaking & ALTERATIONS. Sewing for the home. 703-890-1824

EXPERT alterations, free pick-up & delivery, reasonable rates, special 20% discount w/this ad. 703-368-1934, 703-478-9870

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363 Sewing

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A GUIDE TO LEGAL SERVICES A convenient listing of attorneys in the area.

DCI IS PLEASED TO ANNOUNCE OUR NEW "GUIDE TO LEGAL SERVICES" DIRECTORY BEGINNING IN OUR MARCH 4TH ISSUE. This new section will be devoted to attorneys and related legal services. For the month of March ONLY we are offering a special introductory rate of \$50 per column inch - a savings of almost one half our regular column inch rate! In addition, we are offering the last week in March FREE at no cost. For more information and space reservations, call Melinda Barney at 703-683-7778.

EMPLOYMENT

505 Agencies 505 Agencies 505 Agencies 505 Agencies 515 Banking 515 Banking 530 Education

THE BEST JOBS IN TOWN WORD PROCESSORS WordPerfect 5.0 or 5.1. Displaywrite 4. Multitask or MAC experience. Local companies - work one day, one month or longer. \$10/hr. and up!

DATAENTRY OPERATORS Light PC experience. Type 35 WPM + Great local companies. Earn \$7-88.00 per hour.

RECEPTIONISTS Experience preferred. Full and part time positions in Reston/Herndon or Fair Oaks. Earn up to \$7.50 per hour.

CLERKS Filing, mail room. Own transportation a must. Short or long term jobs. Earn \$6.25/hour and up.

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Data Entry Clerks 25 people needed to work on an upcoming assignment in Herndon. Most type 25wpm+ and have own car. \$7.25 per hour. 2-3 months temporary job. Call Valt Today!

VOLT TEMPORARY SERVICES (703)880-3001 Herndon, VA DCI Classified 683-7778

MECHANIC/TECHNICIAN Small Reston auto repair shop has an immediate opening for a Technician with min 2 years exper (transmission exper helpful) Must have Own Tools, salary based on exper. Call Randy 703-438-8300.

515 Banking 515 Banking BANKING OPPORTUNITIES Competitive Salary \* Flexible Benefits that fit your needs \* Promotion from Within

PROOF OPERATOR Proof or 10-key experience required Base salary plus excellent Incentive Plan Full-Time positions beginning at 1:30 pm - finish Part-Time positions beginning at 6:00 pm - finish weekdays and Saturdays 12:30 pm - finish

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For information on additional openings, please call our hotline: 1-800-477-HIRE

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515 Banking 515 Banking CONSTRUCTION Cabell's Mill Community Assn. now accepting bids for construction of 2 foot bridges. Bids accepted until 4/8/92. For more info call Fairy at 703-830-2075

DCI Classified 683-7778

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JOIN SIGNET'S TEAM OF OUTSTANDING PEOPLE You'll be in good company! P/T TELLERS Herndon M,W 2:00-7:30, F 3:45-7:30 & S 8:30-12:30 Herndon T,TH,F 2:00-7:30 & S 9:30-12:30

P/T CUSTOMER SERVICE REP Springfield W, TH 9:00-3:30, F 10:30-6:00 & S 9:00-12:00

SIGNET BANK 703-827-6007 We are proud to be an equal opportunity employer

520 Construction 525 Drivers TRANSPORTERS DRIVERS No exp necessary. Local & nationwide. Start up to \$35K CALL NOW 1-800-423-4883

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525 Drivers BUS DRIVERS Fairfax County Public Schools \$8.78/Hour To Start

Regular Driver's Benefits Include: • Paid Holidays • Sick Leave • Personal Leave • Vacation Time • Choice of medical, retirement plan

For further information call: TRANSPORTATION SERVICES 703-560-5668 8:30 a.m. - 4:30 p.m. DCI Classified 683-7778

530 Education 530 Education TEACHER: for Alexandria day care center, P/T, 3 yr olds, co-education & exp req. 703-761-7708

DCI Classified 683-7778

INSTRUCTORS Need friendly, energetic college grads to teach test prep class to teens. McLean location, part-time evening hours. Call: 703-448-8383

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FOR RESULTS CALL 683-7778

TEACHERS/ ASSISTANT TEACHERS Needed for 2 yr old room. Exp. in child care setting req., BCE degree req'd for Teacher pos. Call Carol at: Simon Children's Center, 703-834-5888.

ASSISTANT TEACHERS P/T. Training and benefits. Reston Children's Center. 703-476-8150. EOE

HOUSEKEEPER Light maintenance and assistance to staff and children. Reston Children's Center. 703-476-8150. EOE

ASSISTANT TEACHERS & COOKS Children's World Learning Centers has immediate openings for FT/PT Asst. Teachers & Cooks. Ideal candidates will have exp working with young children. We offer excellent benefits and career growth. Please call the Center nearest you.

Franklin Farms Herndon 703-471-1191 Sully Station 703-815-8017

Richmore Learning Center Inc. has FT & PT pos avail. Please call for information: VIENNA 703-888-7040 RESTON 703-436-1903 LEESBURG 703-777-1998 RESTON 703-742-0494

535 Food Service At Worldgate Center in Herndon NOW HIRING SEWERS & PREP COOKS 703-818-8088 Equal Opportunity Employer M/F/H/V

FOR RESULTS CALL 683-7778

# EMPLOYMENT

535 Food Service

537 General

537 General

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• Full time waitress  
• Busspeople  
• Hostess  
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Apply in person after 2pm:  
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537 General

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Experience with busy phones is a must for top businesses in the area. We can help you buy short term, long term, and temp-to-perm. Call for an appointment.

860-8200



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In chiropractic office. Afternoon hours. Experience helpful. Call: 703-689-2300

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To service plants in DC/Northern VA offices. Part-time, 10-25 flexible hours & days. Experienced only. Top pay for right person, able to work independently. Call 703-450-2828.

**CUSTOMER SERVICE CLERK**  
Busy insurance office seeking individual with strong PC skills and enthusiastic telephone manner. FT/PT. Call Ms. Eaton at 703-237-8780.

**MATERIAL HANDLER**  
NEW, a rapidly growing consumer service oriented business has an opening for a Material Handler. Our ideal candidate will possess the following qualifications: strong math skills, data entry, knowledge of UPS, excellent driving record, ability to lift and handle material, flexible, dependable and a team player. Mail Room experience a plus. References required. Mail your letter or resume to: NEW, 44873 Falcon Place, Ste 174, Sterling, VA 22170, Attn: HR/MH



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The Northern Virginia Training Center, a state of Virginia agency for the mentally retarded/developmentally disabled requires a full time Housekeeper to perform a variety of housekeeping duties to maintain a safe and sanitary environment. Must possess knowledge of cleaning methods and use of cleaning chemicals, equipment and supplies. Working skills in the operation of manual and power cleaning equipment is preferred. Must have the ability to communicate in the English language both orally and in writing. Must have the ability to tolerate contact with a variety of cleaning products and solutions. Ability to lift heavy objects, to stand for extended periods of time, and to perform manual labor is required. Training in the use of cleaning chemicals is preferred. Prefer exp. in performance of cleaning tasks in a hospital/institutional setting. Salary range: \$13,500-\$20,615; Hiring range: \$13,500-\$18,442 and includes an excellent benefits package. To apply submit a State of VA application which describes your abilities for the above position by 5:00 p.m., 3/22/92 to:

Northern Virginia Training Center  
Human Resource Office  
9901 Braddock Road  
Fairfax, VA 22032  
703-323-4012; Job Line-703-323-3804  
EOE/AAE

**AVON**  
ALL AREAS - \$\$\$ SALES  
703-691-2537  
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1-800-662-2292

**PERSONAL SHOPPER**  
Looking for a little intrigue?...or maybe just an afternoon well spent. We are looking for a personal shopper to spend several afternoons on a shopping spree with an International Executive. If you are socially poised, professional and possess sharp negotiating skills, we may be interested. Considerable compensation. Let us find out. Call us at: (202)686-5888

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We have four locations around the Beltway. Our company offers benefits; advancement opportunities; training and pleasant work environment in Maryland and Virginia. Call Mrs. Brown, 703-922-6906 for more information. Beltway Movers Associates.

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Herndon, VA  
(703) 471-7887

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Director of 20 Int'l. Co. (ranked by FORTUNE) seeking career-oriented individuals to consult on image: color analysis, fashion, computerized body typing analysis, color cosmetics analysis. Compensation: \$150-250/week. FT/PT 703-261-9900 or 703-261-8124

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If so, you can be a vital part of the expansion at Minolta Business Systems, Inc. We're seeking telemarketing professionals to share in the successful marketing of our state-of-the-art copiers and facsimile equipment. We're a dynamic arm of a 2 billion dollar corporation filled with career potential for you! We'll reward your efforts with a salary/commission/bonus program, comprehensive benefits and, of course, the opportunity to develop impressive credentials with a leader in the office equipment industry. Don't waste your talent with a dead end company when you can prosper with MINOLTA! Call our Telemarketing Manager at: 703-481-8800

**HAIRSTYLIST**  
Needed for busy salon in Herndon. Great atmosphere. Insurance available. Bonus available. Let's talk. Call Dawn at Emco-Cut: 703-518-8866

**HAIR STYLIST**  
Excellent money-making opportunity in a busy shopping center. Unisex salon. Call Ursula, M-F: 703-476-4080 3:00-7:30 p.m.

**HOUSE CLEANING:** Good hrs. Will train. 703-471-5253.  
**HOUSECLEANER:** Maid Service looking for person with good work ethics and reliable car who can start immediately. Must speak fluent English. Excellent earnings. Call today 408-8700

**HOUSEKEEPER**  
Immediate opening. FT pos. Cleaning vacant & model apts at lux apt complex in Cville. Excel wages & benefits. Apply in person only: Best Tree Apts at Lee Hwy & Pickwick, Mon-Fri, 9am-5pm. No phone calls please.

**INTAKE COUNSELOR**  
Initial telephone intake app'l scheduling and data entry for employee assistance program. Crisis intervention skills, telephone skills and computer experience. Part time evening position. 20 hours + per week. Send resume to: 7918 Jones Branch Dr. Suite 230 230 McLean, Va. 22102

**EDITOR**  
Hard-driving editor with superb teaching and writing skills to supervise award winning weeklies in suburban Virginia. Must be able to produce crisp stories for deadlines. Send resume and clips to P.O. Box 119, Alexandria, VA 22313.

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Full Service Image Consulting, Dir. of Int'l multi-million \$ co. (ranked top by Fortune, Bus Wk, & Inc) seeking career minded indiv to consult on IMAGE-Color Analysis, Computer Image Analysis, Clothing, Jewelry, Accessories, Up Scale Skin/Cosmetic Lines, Corporate Presentations (optional). Complete on-going training. Fax us. FT/PT 703-261-9900

**INTL HEALTH MKTG CO NEEDS HELP IN ALL AREAS**  
\$600+ PT. \$2000-8000 FT. Call Pam 202-452-7693

**KID CUT SPECIALIST WANTED**  
Licensed beautician to provide quality hair cuts for children 1 night per week as parent service at private school. Experience required. 273-8890

**PRODUCTION MAIL OPERATION**  
National association seeks individual to work part time in production/mail operation. Will train. Send letter and resume to: NCA, 1912 Woodford Rd, Vienna, VA 22182 Non smoking office. EOE

# EMPLOYMENT

537 General

537 General

540 Health Careers

540 Health Careers

540 Health Careers

555 Office Personnel

555 Office Personnel

**LABORER**  
Lawn Maintenance Co. seeks 1 full time individual for laborer position leading to manager position. Must possess valid driver license plus reliable transportation. Experience a plus. EOE. Call for interview: 225-2828

**ORGANIST - Choir Dir:** St. John's Episcopal Church, C'ville, VA 703-368-8282, evs.

**PHOTOGRAPHIC EQUIPMENT**  
Purchasing Agent. Immediate opening for an energetic individual with some knowledge of 35mm, 2 1/4, 4x5, and 8x10 equipment to join our group either full time or part time. He or she should be presentable, personable, articulate, image conscious, and have an ability to coordinate routine of purchases and their consolidation. Excellent compensation package. Interested candidates should leave message at 202-860-5689

**HAIR STYLIST**  
Needed for busy salon in Herndon. Great atmosphere. Insurance available. Bonus available. Let's talk. Call Dawn at Emco-Cut: 703-518-8866

**HAIR STYLIST**  
Excellent money-making opportunity in a busy shopping center. Unisex salon. Call Ursula, M-F: 703-476-4080 3:00-7:30 p.m.

**HOUSE CLEANING:** Good hrs. Will train. 703-471-5253.  
**HOUSECLEANER:** Maid Service looking for person with good work ethics and reliable car who can start immediately. Must speak fluent English. Excellent earnings. Call today 408-8700

**HOUSEKEEPER**  
Immediate opening. FT pos. Cleaning vacant & model apts at lux apt complex in Cville. Excel wages & benefits. Apply in person only: Best Tree Apts at Lee Hwy & Pickwick, Mon-Fri, 9am-5pm. No phone calls please.

**REPORTER**  
DCI Publishing, publishers of award winning weekly suburban newspapers, is currently seeking to hire an experienced reporter. To be considered for this position, please send resume with clippings to Human Resources Dept., 717 No. St. Asaph St., Alexandria, VA 22314

**STOCK PERSON** Part time, needed for charity furniture location. Must be available every Sat. & Sun. Must be reliable & responsible. Previous experience preferred. Call Ms. Bursley 818-2678

**TELEMARKETERS:** Exp prof. Encl. \$6. 703-481-5156.  
**TELEMARKETERS:** No exp nec. Will train. Encl. \$1. MIST. \$6/hr. oom. Call Kathy 703-481-9414 ext. 30.  
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Part Time  
AT&T Security Systems. Appointment setting. Evening hours and Sat. \$7 per hour+bonus and commission. Call George Herndon at: 798-8888

**TEST CONTROL OPERATOR**  
Full time. Good driving record a must. Personal references. We will train. Call 471-5533

**540 Health Careers**

**CLINIC MANAGER**  
The Urgent Medical Care Centers, an affiliate of Fairfax Hospital System/Inova Health System, is seeking a RN to supervise the day-to-day operations of one of their six walk-in clinics. This position in the Springfield clinic is responsible for direct patient care and supervision of staff. Successful candidates will have 3-4 years recent Med/Surg nursing, a current VA nursing license, current CPR certification, and supervisory experience. Salary low to mid \$30's. Full time position with an attractive benefits package. Please call 703-321-5475 for more information or send your resume to:

**INOVA HEALTH SYSTEM AFFILIATED SERVICES**  
8001 Braddock Road  
Springfield, VA 22151  
Attn: Human Resources

**MEDICAL SECRETARY/RECEPTIONIST**  
Doctor's office in Reston has openings for FT experienced medical secretary/receptionist. Responsibilities include scheduling and answering phones. Knowledge of medical terminology is required and must be proficient in medical transcription. Send resume with salary requirements to:

Medical Associates of Reston  
1800 Town Center Drive  
Suite 212  
Reston, VA 22090

**STAFFING COORDINATOR**  
Busy home care agency in Springfield, VA, has immediate opening for a FT staffing coordinator. Qualified applicants must possess:

- good interpersonal skills
- previous scheduling experience
- knowledge of medical terminology
- data entry experience

Office hours Monday-Friday 8:30 a.m. - 5 p.m. plus on-call responsibilities. Excellent salary and benefit package. To arrange an interview, contact Dorothy.

**INOVA HEALTH PROFESSIONALS**  
Affiliate of Fairfax Hospital System  
703-321-6000  
EOE

**MEDICAL RECEPTIONIST**  
Full Time  
needed for a busy family practice office located in Herndon. Experience preferred. Call Mary or Mary Ann 481-1505

**540 Health Careers**

**CLINIC MANAGER**  
The Urgent Medical Care Centers, an affiliate of Fairfax Hospital System/Inova Health System, is seeking a RN to supervise the day-to-day operations of one of their six walk-in clinics. This position in the Springfield clinic is responsible for direct patient care and supervision of staff. Successful candidates will have 3-4 years recent Med/Surg nursing, a current VA nursing license, current CPR certification, and supervisory experience. Salary low to mid \$30's. Full time position with an attractive benefits package. Please call 703-321-5475 for more information or send your resume to:

**INOVA HEALTH SYSTEM AFFILIATED SERVICES**  
8001 Braddock Road  
Springfield, VA 22151  
Attn: Human Resources

**MEDICAL SECRETARY/RECEPTIONIST**  
Doctor's office in Reston has openings for FT experienced medical secretary/receptionist. Responsibilities include scheduling and answering phones. Knowledge of medical terminology is required and must be proficient in medical transcription. Send resume with salary requirements to:

Medical Associates of Reston  
1800 Town Center Drive  
Suite 212  
Reston, VA 22090

**STAFFING COORDINATOR**  
Busy home care agency in Springfield, VA, has immediate opening for a FT staffing coordinator. Qualified applicants must possess:

- good interpersonal skills
- previous scheduling experience
- knowledge of medical terminology
- data entry experience

Office hours Monday-Friday 8:30 a.m. - 5 p.m. plus on-call responsibilities. Excellent salary and benefit package. To arrange an interview, contact Dorothy.

**INOVA HEALTH PROFESSIONALS**  
Affiliate of Fairfax Hospital System  
703-321-6000  
EOE

**LAB TECH**  
We have an opening in our busy medical facility for a Lab Tech to work in our STAT laboratory every other weekend. To be qualified you must have the training to run routine lab tests on your own. Ideal candidate will be a MLT or MT and ACSP certified or eligible. Please apply in person or call today:

**URGENT MEDICAL CARE OF VIENNA**  
A FILIATE OF FAIRFAX HOSPITAL SYSTEM  
100 Maple Avenue, East  
Vienna, VA 22180  
703-938-5300

**RECEPTIONIST**  
The Connection Newspaper in Reston has an immediate opening for a part-time afternoon receptionist. Applicants must have a professional appearance and manner, and must be able to handle many calls at once calmly and efficiently. Will train. For an appointment, please call Beth: 648-9100  
The Connection

**RECEPTIONIST/ OFFICE ADMIN.**  
Part time position available for general office administration in a Celebrity Management group located in McLean. Duties include but not limited to: Receptionist, general office and Video admin. 15 to 20 hours per week. Free parking. Non smoking office. Please call 703-734-2344 or FAX resume to 703-821-7757. Calls will be accepted from 9:30 am-11AM.

**SECRETARY/RECEPTIONIST**  
Administrative Support  
Duties include: Answering phones, typing 45 wpm, data entry. Knowledge of computers. Send or Fax Resume to:  
Suzi Callahan  
Ino-Tech Corp.  
109 Carpenter Dr  
Sterling, VA 22170  
703-742-8206  
Fax# 703-742-8360  
EOE

**RECEPTIONIST**  
Progressive optometric practice in Herndon is looking for a friendly, motivated, responsible team player. Doctor's office exp pref.  
703-481-5600

**RECEPTIONIST**  
Growing co. in Chantilly is seeking an experienced professional receptionist to work either 7:30-12:30 or 12:30-5:30 shift. Must like working w/people. Call 471-7840 for an interview today.

**RECEPTIONIST**  
Superior typing skills (minimum 70 wpm accurate), well developed proofreading skills, and proficiency with Macintosh, IBM PC, or Wang word processing equipment are required. Some positions also require fast note taking capability and the ability to work un-scheduled/computerized overtime. Local travel may be required to support meetings at nearby locations.

If you relish a challenging job environment with an exciting, ever-changing work load and the opportunity to contribute to the development of systems of National importance, TASC wants to talk to you. Please submit your resume with salary history/requirements to: TASC, Attn: S.J. Dittmer, (DC) 12180 Sunset Hills Rd., Reston, VA 22090. U.S. Citizenship and Current SBI Clearance are required. TASC is an equal opportunity employer.

**TASC**  
THE ANALYTIC BUSINESS CORPORATION

**RECEPTIONIST/CLERICAL**  
IHS has an immediate opening for a self motivated, reliable person to fill the important role of Receptionist/Clerical Assistant. The successful candidate will have an excellent phone manner and a minimum of two years experience in an office environment. Typing speed of 55 wpm; proficiency with WordPerfect is required (Lotus 1.2.3 helpful); Duties include handling incoming calls, greeting visitors, wordprocessing, filing, data entry, and other clerical duties as assigned. IHS offers a competitive salary and benefits. Please call 703-968-9610.

**OFFICE ASSISTANT/ RECEPTIONIST**  
Needed immediately for busy office. Energetic, organized individual with excellent telephone skills. General office duties. Word processing experience a plus. Mail or fax resume with salary requirements to: J. Rider, Unify Corporation, 12030 Sunrise Valley Dr, Suite 230, Reston, VA 22091, fax # 703-264-9075. Principals only.

**RECEPTIONIST**  
Need professional person to enhance the image of our non smoking office for a position 20 hours a week. Duties include answering calls, strong personable telephone skills required, greeting clients, routine clerical work, accurate typing, knowledge of WordPerfect 5.1 1-2 years office experience preferred. Starting salary \$7.50 per hour. 401K benefits. Qualified person send resume to:  
Fair Oaks Shopping Center Management Office  
11750 Fair Oaks, Fairfax, VA 22033.  
No phone calls please. EOE.

**WANTED TECHNICAL SECRETARIES**  
TASC is seeking a few take-charge, experienced Technical Secretaries to work with systems Engineering Services in our Reston, VA office.  
Responsibilities include use of personal computers for typing, revising, and reproducing technical documentation; preparing proposals and viewgraphs for presentations; and performing administrative support functions such as data entry, filing, answering phones, talking and transcribing minutes at meetings, keeping track of engineering staff and tracking action items. Ability to work with strong, highly motivated engineers is a definite plus.

Superior typing skills (minimum 70 wpm accurate), well developed proofreading skills, and proficiency with Macintosh, IBM PC, or Wang word processing equipment are required. Some positions also require fast note taking capability and the ability to work un-scheduled/computerized overtime. Local travel may be required to support meetings at nearby locations.

If you relish a challenging job environment with an exciting, ever-changing work load and the opportunity to contribute to the development of systems of National importance, TASC wants to talk to you. Please submit your resume with salary history/requirements to: TASC, Attn: S.J. Dittmer, (DC) 12180 Sunset Hills Rd., Reston, VA 22090. U.S. Citizenship and Current SBI Clearance are required. TASC is an equal opportunity employer.

**TASC**  
THE ANALYTIC BUSINESS CORPORATION

# EMPLOYMENT

555 Office Personnel

555 Office Personnel

575 Real Estate

575 Sales

## OFFICE ASSISTANT (Part-Time)

GTE Spacenet Corporation, a leader in telecommunications systems and services, has a part-time position (30 hours/week) available in our Finance Department.

You will type various documents, produce and update spreadsheets, use graphics software to produce presentation materials, file, answer telephones, and greet visitors. Requires one year of general office experience or business school equivalent, PC literacy (Microsoft Word, WordPerfect, Excel and/or Designer preferred), 45 wpm typing ability, and excellent written/oral communication skills.

We offer a competitive salary and convenient location in McLean. Plus, this position qualifies for paid medical and dental insurance and prorated sick leave and vacation! For immediate consideration, send your resume to: Human Resources, GTE Spacenet Corporation, Dept. FIN-005, 1700 Old Meadow Road, McLean, VA 22102. An equal opportunity employer.

**GTE Spacenet**

## WORD PROCESSOR

We are a national environmental consulting firm seeking an experienced word processor who will also provide clerical support for our Herndon, VA office. Applicants should have 1-3 years experience and type a minimum of 55 wpm, 70-80 wpm preferred. Must be proficient with WordPerfect 5.1. Experience/education in computer hardware and other software a plus. We offer a comprehensive benefits package. Submit resume with salary requirements to: Environmental Science & Engineering, Denise Mulder, 1099 W. Grand River Ave., Williamston, MI 48895. EOEM/FHV.

## RECEPTIONIST

Part-time/Full-time. or Pediatric office in the Centreville area. Call: 759-4123

## COMMUNITY CLASSIFIED

683-7778

FOR CLASSIFIED ADS THAT WORK FOR YOU CALL DCI CLASSIFIEDS AT 683-7778

## 555 Real Estate

### PERSONAL ASST/ SECRETARY

Part Time  
20 hours a week. M-F \$6. per hour. Assist Realtor with office duties & marketing. Ask for Celia: 437-3800

### REAL ESTATE EDUCATION ONLY \$79.00

New hiring near or experienced agents for our HERNDON/DOMOLLES offices. Join a dynamic group of professionals in a fast growing area. Full training package offered. Get out of the salary rut and increase your income. Call Dave Easton at Shannon & Luchs, 214-3604.

DCI Classified 683-7778

## REAL ESTATE SALES

Shannon & Luchs, an industry leader since 1906, is now interviewing at our RESTON location for new or experienced agents. If you are interested in flexible hours, working close to home & unlimited income potential, real estate would be for you—call to find out. Jon Querolo, Manager 703-218-3670/Reston

## 570 Retail

### Retail Management

#### ASSISTANT MANAGER

Judge Us By The Company We Keep

When you work at the Inco/Lacoste Store as an Assistant Manager, you'll be surrounded by well-respected company. And with our impressive brand names, you'll find plenty of opportunity to earn your own label of success.

To qualify, you must possess 6 months to 1 year of retail management experience.

We offer ample opportunity for career advancement; competitive salaries; generous merchandise discounts; and outstanding, comprehensive benefits. For immediate consideration, please call (703) 893-1187, or send your resume to: IZOD/LACOSTE, Tyson's Corner Center, 1961 Chainbridge Road, McLean, VA 22102, Attn: JULIE. We are an equal opportunity employer.

## 575 Sales

### EDUCATIONAL SALES

looking for local reps, Balance career/family. Fax hrs, excel income. Carolyn 703-758-4578.

### PART TIME help needed for

mechanically inclined person. Springfield Vacuum & Sewing 481-8480

### PERSONA que pueda pasar

documentos a maquina en Espanol en su hogar. Prof Ramiro 880-9484

### PROF PHONE SALES

We pay \$6+ per hour while you learn to double or triple it. 18 hrs/wk. Everings & Saunders, Fairfax City, Call after 5pm at: 703-362-8488

### TELEPHONE: Purple Heart is

looking for enthusiastic, dependable people to work from home. Flex hours, NO SELLING, good pay. In C'ville call M-F, 10-12, 631-7270; In Springfield call M-F, 10-11, 840-4551; In Alexandria call M-F, 10-11, 788-7221.

### HEALTH INSURANCE SALES

Earn \$1000-\$3000/mo. Paid weekly. No chargebacks. Verified leads. Call Alan at: 703-878-1185

## SALES

The Manassas Weekly Gazette is looking for enthusiastic and highly motivated individuals to work in its advertising department. Applicants must be professionals who are self starters and who enjoy outside sales. Experience preferred but will train. Call States Edwards at: 631-3907

## SALES

The Connection Newspaper in Reston is looking for enthusiastic and highly motivated individuals to work in its advertising department. Applicants must be professionals who are self starters and who enjoy outside sales. Experience preferred but will train.

## AD DEPT

The Connection Newspaper  
12040 South Lakes Dr.  
Reston, VA 22091  
648-9100

## NEW SPANISH radio program

seeks salespeople  
703-389-0868.

## 585 Part-time

EDUCATIONAL Sales co. looking for local reps, Balance career/family. Fax hrs, excel income. Carolyn 703-758-4578.

### PART TIME help needed for

mechanically inclined person. Springfield Vacuum & Sewing 481-8480

### PERSONA que pueda pasar

documentos a maquina en Espanol en su hogar. Prof Ramiro 880-9484

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### HEALTH INSURANCE SALES

Earn \$1000-\$3000/mo. Paid weekly. No chargebacks. Verified leads. Call Alan at: 703-878-1185

## Business & Franchise Opportunities

For information on special introductory advertising rates for Directory of Business and Franchise Opportunities reaching over 750,000 readers please call Melanie Berney at 703-683-7778.

### OFFICE CLEANING

Start your own business in the most exciting industry of the 90's. We guarantee all the customers you can handle. Pick between \$500-\$10,000 per month. Everything incl: supplies, equipment, training & support. Start immediately. Only \$1500 down. Now open in Fairfax County.

### IMMEDIATE INCOME

New powerful money-making system. No MLM, no personal selling. 24 hr. recording. Call now: 703-866-7133

### TOWER CLEANING SYSTEMS

301-564-3000; or 1-800-220-TOWER.

### "NEED \$\$\$?"

Earn \$500-\$3000/month 25%-50% Discount Groceries, gas, brand name items NO SELLING REQUIRED! Call 301-961-4648 (24 hrs.) Ext. 55N

### AVON

Earn the extra income you need on your own schedule. 703-451-5864.

### CALLING MRMS WOM!

Forget Corporate America! Work at home & play lots of golf. Looking for entrepreneurial, self-motivated, family-oriented men & women. Call 1-800-972-0022.

### DECORATING DEN

The fastest growing interior decorating franchise is expanding in No. Va. If you enjoy decorating, start your own business call for an appointment 703-589-0868.

### EARN EXCELLENT INCOME at

home. Making co urgently needs home makers. Self-addressed stamped envelope to: NOLA, PO Box 220881, Chantilly, VA 20112.

### EARN STRONG INCOME with

home-based business, professional background pref, but not req. FT or PT. 301-840-5929.

### LOVE BEAUTIFUL CLOTHES?

Do you appreciate fine classic apparel? Consider an exciting career as a Concierge Fashion Consultant. 703-978-1982.

### Make \$300-\$3000 per

month plus discounts on gas, groceries, consumer items. No selling required. Call 301-961-4648 ext. 411 24 hrs.

### TRIED OF JUST BREAKING

EVENT? Supplement family incomes, excel. P/T income. Flex hrs., work out of home, must be 18. Call 703-866-6244.

### IMAGINE! Fortune 500 success,

combined with the power of MLM, new opportunity for motivated sales professionals. 1-800-927-2627 ext. 557

## IMPRESSION AUTO REPAIR

Professional Phone Car Specialist

## MARCH SPECIALS

- Oil Change \$14.95
- Break Service Starting at \$79.95
- Tune Up Starting at \$69.95

We offer mechanical inspection and free towing!

## IMPRESSION AUTO REPAIR

361-2332



# AUTOMOTIVE



## 815 Boats

O'BRIEN SAILBOARD: Mast, sail, car rack & more. Exc. cond. \$800/obo. 703-620-9022

## 820 RV's & Campers

31' 1978 AIRSTREAM, original owner, well cared for. Rear bath, awnings, large gas bottles, disc brake, new tires, other extras. 703-323-1280.

## 825 Auto Service

ALL AROUND MECHANIC IN-HOME REPAIR, OR AT SHOP. 25-50% BELOW AREA COST! 703-983-7048.

## JEFF'S MOBILE REPAIR SERVICES

"We come to you" AUTO-TURCK-VAN GAS OR DIESEL complete repair and service—design or complete—reasonable rates—call for details.

## Radiator Discounters

Now Open! — Sales & Service. FREE pickup & delivery to home or business. We repair aluminum or plastic radiators. All radiators sold at wholesale — most with lifetime guarantee. M-F 7:30-5:30 Sat 9-1 1101 W. Broad St, Falls Church Nobody Beats Our Prices!! 703-536-9713

## 835 Motorcycles

HONDA '88 Elite: 250 ml, blue, new tires. \$1300/obo. 703-456-8888.

## MOTORCYCLE AUCTION

1979 SUZUKI GS550E/703527 1985 KAWASAKI JKAZX-4A136A031727 1979 KAWASAKI KZ550B033014

## 840 Vans

DODGE MAZD-VAN 77, needs eng. wk. \$200/obo. 703-361-2084 leave message.

## 850 Trucks

FORD 73 CUSTOM F100: w/booster, fog lights, am/fm/cass w/ stereo, other extras. Passed emissions 2-E-82. Good condition. \$2788/obo 703-456-2657.

## 860 Classic Cars

MUSTANG 1967. Fire engine red. Runs well. Beautifully restored body and engine. \$4,500. 703-478-6701

## 880 Domestic Autos

CADILLAC Cim 24, loaded, 1 owner, rebuilt '88 eng. VA inspection. \$2995. 703-820-4616.

## 890 Import Auto

ACURA 90 INTEGRA GS 37K, new Michelin, 5 sp, am/fm/cass, all main records. MUST SEE! \$12,300 703-988-2588.

## 890 Domestic Autos

CHEVY CAMARO 85', v-8, 85K, auto, a/c, runs fair. \$2000. 635-2875 before 2:00 p.m.

## 890 Domestic Autos

FORD ESCORT EXP 88. Very good cond. 5 spd, ps, pb, ac, am/fm, sunroof. \$3,000. 703-435-5207.

## 890 Domestic Autos

CHEVY CAVALIER 88: Gray metallic. 2dr. Sepd. am/fm cass., 43K ml. \$3900. 703-411-3041.

## 890 Domestic Autos

GM 79 SUBURBAN: 115K, some rust, runs good, good tires. \$1400/obo. 703-978-5615.

## 890 Domestic Autos

JEEP '87 CHEROKEE: 40K miles, many extras, extended guarantee, red, ac, 4 tire eng. \$2000. 703-452-7224.

## 890 Domestic Autos

LINCOLN 80 Mark VI all power, fully loaded, new eng. excel. cond. \$2150/obo. 703-920-9180.

## 890 Domestic Autos

OLDSMOBILE CALAIS 1987: excellent condition. 62K miles. \$4195. Call 703-258-6558.

## 890 Domestic Autos

OLDSMOBILE 1984 Toronado Caliente. V-8. Good condition, new tires & radiator. 135 K miles. \$3400/obo. 703-588-8820.

## 890 Domestic Autos

PLYMOUTH 1984 HOZIRON: AC, auto trans, carping, PS, rear defogger. Only 30,300 mi. Recently passed VA. inspect. \$1500. Call Rick Dunn 703-286-3770.

## 890 Domestic Autos

PONTIAC GRAND VOYAGER SE 1990: 10K miles, excellent condition, fully loaded. \$14,000. Call 703-256-8558.

## 890 Domestic Autos

PLYMOUTH Voyager 89 4 Cyl. Fully loaded, perfect. Full warranty, all records. AC, sunroof. 31K, 35 MPG, 0-80 8.7 sec. \$10,800/obo. 703-273-0500 (W) 252-2811 (H).

## 890 Domestic Autos

FORD 88 MUSTANG auto. 6 cyl. 2nd owner. \$1500 obo. \$12-3530.

## 890 Domestic Autos

FORD ESCORT LX: 1989, 4 dr. auto, AC, Am/FM cass. 22,500K mi. Ex. cond. \$6000 obo. After 5pm 289-0449.

## 890 Domestic Autos

FORD ESCORT EXP 88. Very good cond. 5 spd, ps, pb, ac, am/fm, sunroof. \$3,000. 703-435-5207.

## 890 Domestic Autos

GM 79 SUBURBAN: 115K, some rust, runs good, good tires. \$1400/obo. 703-978-5615.

## 890 Domestic Autos

JEEP '87 CHEROKEE: 40K miles, many extras, extended guarantee, red, ac, 4 tire eng. \$2000. 703-452-7224.

## 890 Domestic Autos

LINCOLN 80 Mark VI all power, fully loaded, new eng. excel. cond. \$2150/obo. 703-920-9180.

## 890 Domestic Autos

OLDSMOBILE CALAIS 1987: excellent condition. 62K miles. \$4195. Call 703-258-6558.

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FREE CELLUL PHONE

<p>1991 PONTIAC LEMANS 4 DR. • AUTO • AIR • STEREO • NEAR DEFROGGER</p> <p>\$9,495 WAS   -2514 SAVINGS   -1000 CASH DOWN   \$5,981 OR \$133 A MONTH</p>	<p>1991 PONTIAC SUNBIRD LE LE SEDAN 4 DR. • AUTO • PWR STEERING • AIR • STEREO • NEAR DEFROGGER</p> <p>\$11,492 WAS   -2852 SAVINGS   -1000 CASH DOWN   \$7,600 OR \$169 A MONTH</p>
<p>1991 PONTIAC GRAND AM LE 4 DR. • AIR • AUTO • TELT • STEREO • NEAR DEFROGGER</p> <p>\$12,995 WAS   -3496 SAVINGS   -1000 CASH DOWN   \$8,499 OR \$189 A MONTH</p>	<p>1991 PONTIAC 6000 LE 4 DR. • V-6 • AUTO • AIR • TELT • PWR WHEELLOCKS, MORE</p> <p>\$14,992 WAS   -4503 SAVINGS   -1500 CASH DOWN   \$8,949 OR \$199 A MONTH</p>
<p>1991 PONTIAC GRAND AM LE COUPE 2 DR. • AIR • AIR STEREO • TELT • ONLINE • NEAR DEFROGGER</p> <p>\$12,995 WAS   -2636 SAVINGS   -1500 CASH DOWN   \$8,859 OR \$197 A MONTH</p>	<p>1991 BUICK SKYLARK SEDAN 4 DR. • QUAD • AUTO • V-6 • AIR • PWR WHEELLOCKS, TELT, ONLINE, CASH, CUSTOM TRIM</p> <p>\$15,999 WAS   -3742 SAVINGS   -1500 CASH DOWN   \$10,747 OR \$239 A MONTH</p>
<p>1991 BUICK LESABRE CUSTOM 3 DR. • AUTO • AIR • TELT • ONLINE • STEREO • PWR LOCKS/UNLOCK, LOADED</p> <p>\$18,997 WAS   -5131 SAVINGS   -1500 CASH DOWN   \$12,366 OR \$275 A MONTH</p>	<p>1991 CHEVROLET CAPRICE CLASSIC V6, LEATHER, AIR BAG, ONLINE, TELT, ONLINE, PWR WHEELLOCKS</p> <p>\$19,993 WAS   -5622 SAVINGS   -1500 CASH DOWN   \$12,771 OR \$284 A MONTH</p>

Open Sundays! 12 p.m. - 4 p.m.

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1-800-456-5965 Sale Ends March 24, 1992

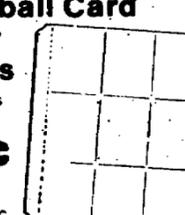
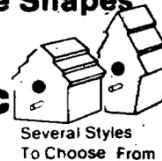
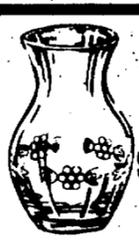
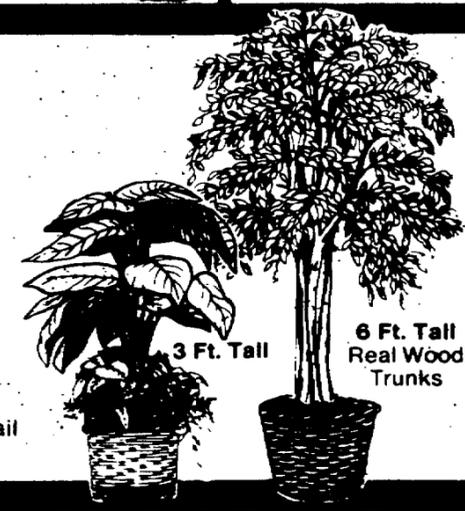
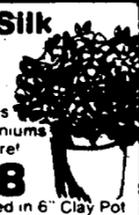
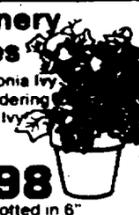
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<p><b>Foam Puzzles</b></p>  <p><b>99¢</b> 3.00 Value</p>	<p><b>Neon Wrist Sport Pouches</b></p>  <p><b>2 FOR 99¢</b> Reg. 99¢</p>	<p><b>Joke Cards</b></p>  <p><b>4 FOR 99¢</b> 99¢ Value</p>	<p><b>Paint By Number Sets</b></p>  <p>Reg. 1.44 <b>66¢</b></p>	<p><b>Baseball Card Filler Pages</b></p>  <p>9 Pockets <b>9¢</b> Reg. 19¢</p>	<p><b>Musical Wind Chimes</b></p>  <p><b>\$9.99</b> Selling Elsewhere 30.00</p>	
<p><b>Crystal Starlight Lamp</b></p>  <p><b>\$14.88</b> Reg. 24.95</p>	<p><b>Small Storage Containers With Lids</b></p>  <p><b>2 FOR 99¢</b> 1.00 Value</p>	<p><b>EASTER Will Be Here Soon!</b></p>  <p>MJDesigns has one of the biggest Easter departments in town. Find Easter picks, ornaments, baskets, plush, ceramics, candy, novelties and gifts</p>		<p><b>Unfinished Wood Bird House Shapes</b></p>  <p><b>2 FOR 99¢</b> Reg. 99¢ Several Styles To Choose From</p>	<p><b>Silk Blooming Bushes With 14 Stems</b></p>  <p>Suggested Retail 5.99 <b>\$3.99</b> UNPOTTED</p>	
<p><b>Etched Vases</b></p>  <p><b>\$1.99</b> 5.00 Value</p>	<p><b>6 Ft. Ficus Trees or Custom Floor Plants</b></p>  <p><b>YOUR CHOICE \$39.95</b> Suggested Retail \$59.95</p>				<p><b>Selected Dried Look Silk Bouquet</b></p>  <p><b>\$2.99</b> 5.00 Value</p>	
<p><b>Selected Decorative Tins</b></p>  <p><b>99¢</b> 3.00 Value</p>	<p><b>Large Willow Baskets</b></p>  <p>Round, Oval, Boat, Heart Shapes <b>\$3.99</b> 12.00 Value</p>	<p><b>Straw Door Mats</b></p>  <p>14"x24" Reg. 1.44 <b>99¢</b></p>	<p><b>Beautiful Silk Blooming Bushes</b></p>  <p>Hydrangeas, Azaleas, Zinnias, Roses, Geraniums &amp; More! <b>\$11.98</b> Potted in 6" Clay Pot 20.00 value</p>	<p><b>Silk Greenery Ivy Bushes</b></p>  <p>English Ivy, Swedish Ivy, Pothos Ivy, Philo Ivy, Grapevine Ivy, Begonia Ivy, Wandering Jew Ivy <b>\$11.98</b> Potted in 6" Clay Pot</p>	<p><b>Selected Wall Baskets</b></p>  <p>Great for use with greenery. Md. - <b>\$3.99</b> Lg. - <b>\$5.99</b></p>	<p><b>Small Bicycle Planters</b></p>  <p><b>\$3.98</b> 8.00 Value</p>

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